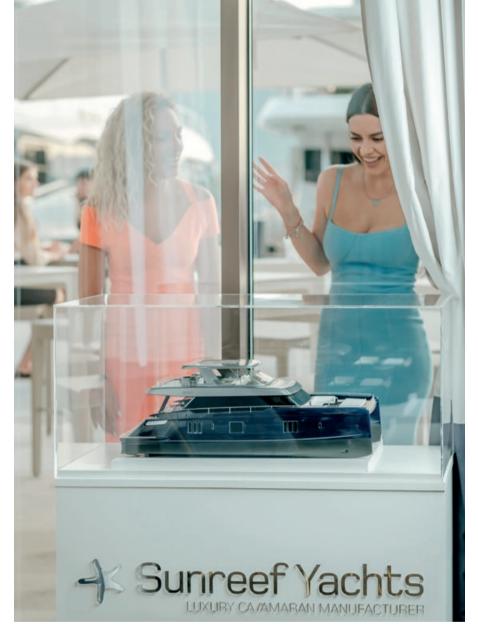


This magazine

was printed on environmentally friendly uncoated Munken Kristall paper available as EU Ecolabel, FSC®, FSC-C020637 and PEFC™ PEFC/05-33-99 certified.

Keeping in line with Sunreef Yachts' sustainability policy, every effort has been made to ensure the lowest possible impact on the environment in the printing process. This issue of the Sunreef News Magazine uses only ethically-sourced paper and is made with pulp coming from certified forests. The production process relies on energy saving, re-using water and recycling to minimize the carbon footprint.











Regent Pool Club Residences-Aqua building | Obala bb Porto Montenegro www.sunreef-yachts.com | +382 69 864 937 | montenegro@sunreef.com



Dear Readers,

We enter this new decade amidst a global ordeal that is not only affecting our everyday lives but also testing our sense of responsibility and solidarity. At the same time, we usher into the new year with new hopes and a new perspective. Many of us have used the last couple of months to reflect on the past and draw conclusions for a better future. The new reality has underscored the importance of our ability to foresee, to

life. If we all learn to reassess our priorities and to tackle change, we can all keep moving forward and grow.

plan and to focus on the important things in

For Sunreef Yachts, growth has always been about leadership, evolution and innovation. If there is an image that can illustrate this growth at one glance, it is the sight of our new shipyard. With this new facility Sunreef Yachts reaches new levels of excellence.

This is an immense step forward for our company and a testament to our position in the industry. Our efforts and constant quest for perfection were crowned with the Shipyard of the Year title during the World Yachts Trophies ceremony: an important victory and a true recognition of Sunreef Yachts' status.

Another great moment of pride came with the 60 Sunreef Power winning the Best Power Driven Catamaran award the same night in Cannes. This amazing model joins our new motoryacht range which is to gain another spectacular yacht: the 70 Sunreef Power, now under construction.

Large multihulls have become a part of the company's DNA. The progress of the 49M Sunreef Power and 100 Sunreef Power projects as well as the introduction of the 40M Sunreef Explorer concept all prove that luxury multihulls make outstanding and avant-gardist superyachts. A new trend emerges that Sunreef Yachts is spearheading.

Our actions in the field of sustainability sparked many inspiring ideas and partnerships. The

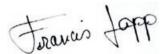
company is now a partner of the Rosberg

Xtreme Racing Team. The team will compete in the Extreme E race taking electric SUV's to remote locations across the globe to draw attention to climate change and environmental damage. The company's R&D department is also currently involved in a very special project supporting the Maasai Wilderness Conservation Trust in Kenya...

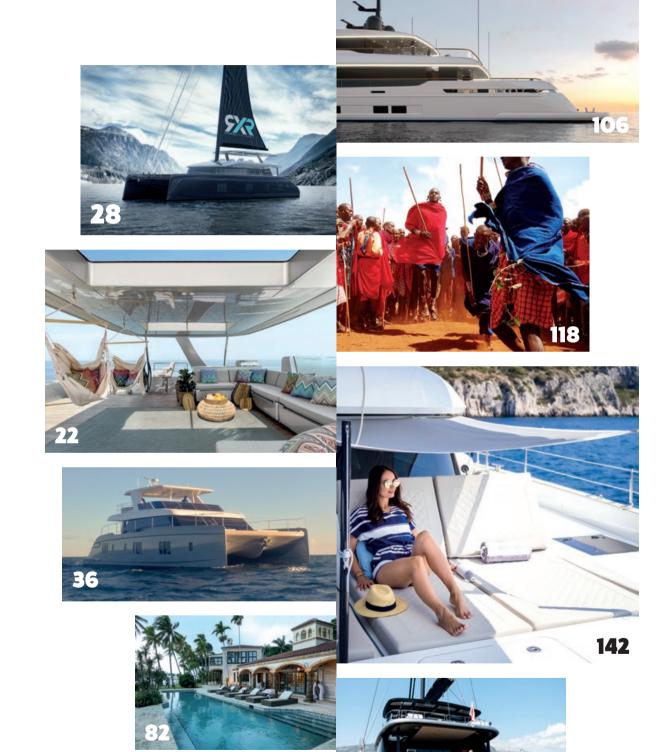
Despite the ongoing boat show cancellations I am happy to say we have found many ways to remain close to our clients. Online conferences, video-calls, social-media or small, intimate events such as boat viewings and sea trials, all helped us maintain the unique relations we have with our customer base.

I truly hope that with time, this year gives us more and more opportunities to meet in person and share the passion we all have for yachts.

Yours sincerely,
Francis Lapp
President and Founder of the Sunreef Yachts Shipyard



8
16
18
22
22
28
32
36
36
50
66
82
82
94



106	Superyacnts
106	40M Sunreef Explorer
112	Sunreef MM460 CAT
118	Making a Change
118	On Board with the Maasai
134	Interview: Ewa Liegman / eMOCja Care Center
138	Rain Man's House: a Home for Hope
140	Charter Corner
142	Wonders of Sardinia
150	Interview: Cpt. Jose Manuel Villar
154	Yacht Management Talks

New to the Fleet

160



SUNREEF YACHTS PROUDLY JOINS THE ROSBERG XTREME RACING TEAM AS PARTNER. RECENTLY INAUGURATED BY SUSTAINABILITY ENTREPRENEUR AND FORMER FORMULA 1 WORLD CHAMPION NICO ROSBERG, THE TEAM WILL COMPETE IN THE FIRST SEASON OF THE EXTREME E RACING SERIES.



We are more than excited about this partnership as it takes our sustainability action to a new dimension. I believe the Sunreef Yachts Eco philosophy can cross oceans and continents and being a partner of the Rosberg Xtreme Racing gives us a unique chance to focus the world's attention on pressing environmental issues.

Francis Lapp Sunreef Yachts Founder and President

We are thrilled to unveil Rosberg Xtreme Racing as the latest addition to Extreme E. The series represents an amazing opportunity to not only drive awareness but also inspire action in the fight against climate change - the single biggest threat to our planet today.

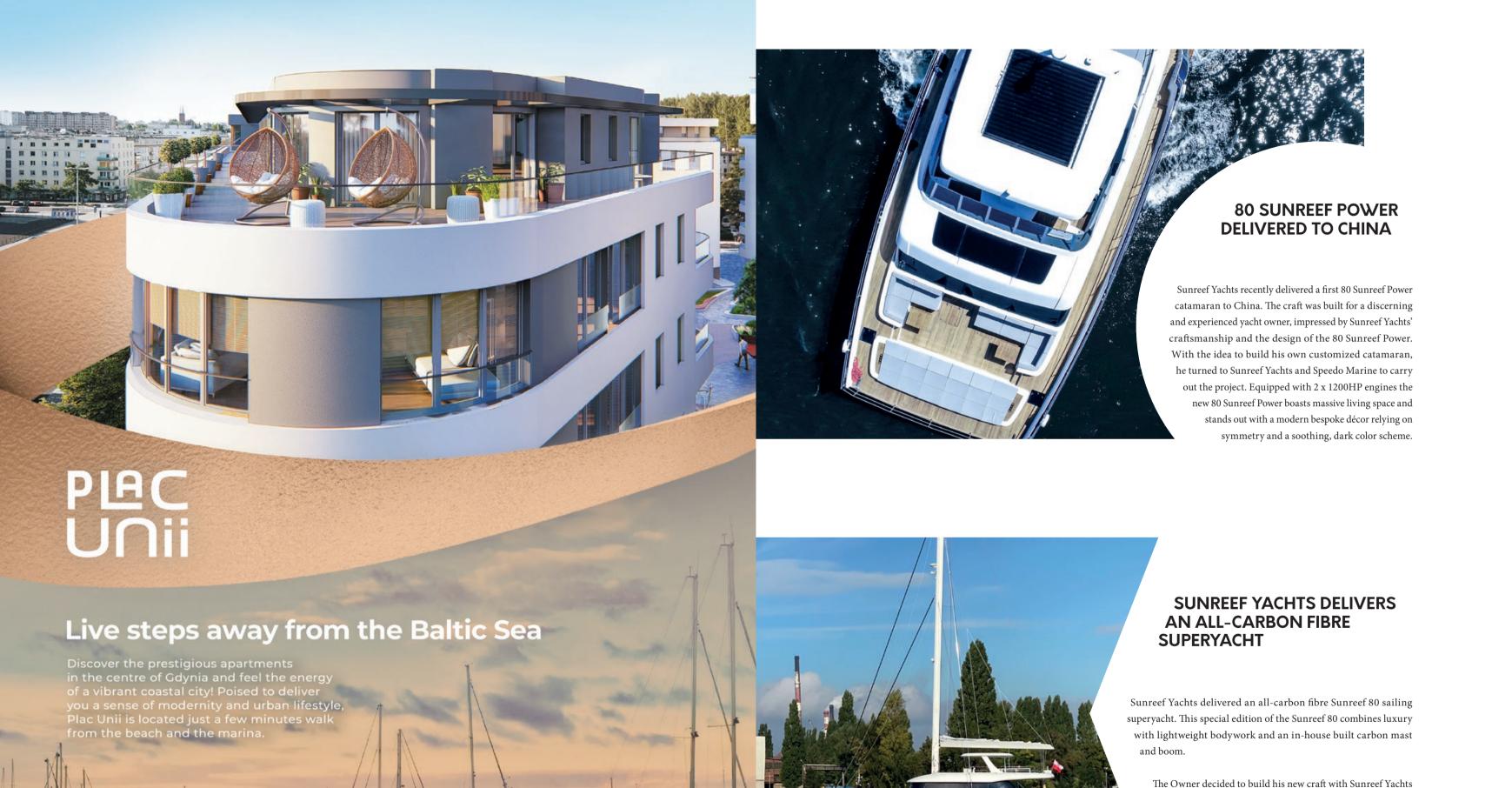
Nico Rosberg Rosberg Xtreme Racing Team Founder and CEO The Extreme E teams are going to take part in a unique race putting state-of-the art electric SUV's to the test in remote environments across the globe to draw attention to climate change and environmental damage.

Sunreef Yachts enters the race together with the Rosberg Xtreme Racing Team (RXR) on top of the company's partnership with Nico Rosberg. As Sunreef Yachts Eco line ambassador, the motorsports superstar and sustainability expert currently supports the shipyard in the field of eco yachting.

Sunreef Yachts Eco is a pioneering range of bespoke eco catamarans. Representing a new philosophy of responsible boating, the Sunreef Yachts Eco motor and sail yachts feature a proprietary solar power system, electric propulsion, cutting-edge batteries and eco build materials to offer a 360° sustainable cruising experience.

Starting in March 2021, the Extreme E will consist of five thrilling races in Saudi Arabia, Senegal, Greenland, Brazil and Argentina. The RXR team will support environmental awareness through various off-track activities. One of the first projects that the team will support in its opening season is an initiative by the Prince Albert II of Monaco Foundation, which works with rural communities in Senegal to monitor available water resources and the status of vegetation.





OSSA contact@hoss

Spring / Summe

after chartering one of the classic Sunreef 74 sail catamarans. His yacht's individually-tailored layout includes spacious accommodations for 11 guests and crew. Wind-free

propulsion comes from two 280HP engines.

70 SUNREEF POWER MOTORYACHT MASTERSHIP



With a bold contemporary design and an imposing presence, the new 70 Sunreef Power is soon to expand Sunreef Yachts' range of luxury motoryachts. An all-round craft for long offshore cruising, this new model boasts custom accommodations and vast living space. Following the design of the shipyard's new power range, the 70-footer is equipped with an aft platform and a jet-ski garage.

Currently under construction, the first 70 Sunreef Power features four large ensuite cabins to host up to eight guests in ultimate comfort. The yacht's propulsion will come from twin 850HP engines providing for extended range and outstanding performance. Due for a 2021 launch, the new 70 Sunreef Power will combine private family use with luxury charters between Greece and the Caribbean.









CELEBRATING TOP SPORTSMANSHIP

Shortly after reaching for his thirteenth French Open title, superstar athlete Rafael Nadal participated in Sunreef Yachts' virtual press conference. Joining remotely from onboard his 80 Sunreef Power motoryacht in Mallorca, the multiple Roland Garros champion shared his thoughts on multihull crafts and talked about his experience with his new yacht. Sunreef Yachts' Founder and President Francis Lapp joined the conference from Gdansk, Poland to congratulate Rafael Nadal on his success and provide insight into the shipyard's key projects. Sunreef Yachts also invited a surprise guest to take part in the event. Polish tennis star and 2020 Roland Garros Champion, Iga Świątek appeared in the virtual conference room at the end of the event for a chat with her all-time idol.





Rafael Nadal and Iga Swiatek joining the Sunreef Yachts conference





SUNREEF 70 COMPETES FOR MULTIHULL OF THE YEAR

The Sunreef 70 has been nominated for the 2021 Multihull of the Year award. Organized by Multihulls World magazine, the on-line competition recognizes the best and most innovative yachts in the international multihull industry.

With voting now open we encourage you to visit the Multihull of the Year site and vote for the Sunreef 70 in the over 55 feet category.



With her outstanding living spaces, the Sunreef 70 balances extreme comfort, great performance under sail and advanced technology. A fully-customizable model, she offers an infinite variety of custom layouts and décors. The yacht's hull and superstructure were designed to maximize living space and seaworthiness.

Spring/Summer

A NEW CHAPTER BEGINS FOR SUNREEF YACHTS



Sunreef Yachts' new headquarters



Sunreef Yachts has opened an entirely new facility in Gdansk, Poland. With a new shipyard, the company expands its production capacity, responds to a growing demand and gains an infrastructure perfectly adapted to superyacht construction.

The fully-operational shipyard covers a total area of 81 000m². With cutting-edge machinery, innovative architecture and easy access to the local waterways and the Baltic Sea, the new site opens wider horizons for Sunreef Yachts. Operating in parallel, the previous production unit in the historic Gdansk shipyard maintains its activity in the manufacturing process, maximizing the company's build capacity. Combined, both shipyards cover a surface of nearly 116 000m² and employ over 1400 people.

Within the new shipyard, Sunreef Yachts continues to rely on in-house manufacturing to ensure a smooth build and customization process along with the highest level of quality. All construction stages from hull production to carpentry, painting, stainless steel work or upholstery are to be carried-out within one infrastructure. Most of the company's offices have also already relocated to the new headquarters.

The new shipyard is equipped with one of Europe's largest CNC machines, allowing for a quick negative mould production with the capacity to process substantial elements of up to 30m of length.

Staffed with the best craftsmen and specializing in custom yacht woodwork, the 2000m² carpentry shop is fitted with modern machinery and benefits from a vast production area. All the departments within the shipyard are interconnected. The designers and engineers can access the production halls easily at any time directly from the office.

All production halls are equipped with new bridge cranes and offer the best machinery for luxury catamaran manufacturing. With high loading capacity, the launching pool area is perfectly adapted to welcome multihull superyachts.

Designed to carry-out the shipyard's largest custom catamaran projects such as the 49M Sunreef Power and 100 Sunreef Power, the superyacht hall is equipped with highly specialized bridge cranes, engineered to facilitate the heaviest of loads.

Further development plans to extend the shipyard are already underway. Land newly acquired by the company, will be dedicated towards the expansion of the production facilities, warehouses and workshops.

SCAN TO VIEW AN EXCLUSIVE VIDEO-TOUR OF THE NEW SHIPYARD



Sunreef News Magazine #15 Spring / Summer 17

| 2020 | OCEANWAY | CHINA YACHTS | AWARDS | 海之藍中国游艇年度评选

80 SUNREEF POWER WINS

Sunreef Yachts' luxury power catamaran, the 80 Sunreef Power triumphed at the 2020 Oceanway China Yachts Awards, winning in the Best Catamaran Layout category.

The award was received by Sunreef Yachts representatives and the exclusive broker for China Speedo Marine on Friday December 11th during a virtual gala organized by Oceanway Magazine.

The 80 Sunreef Power takes luxury and seaworthiness to a new dimension with its dynamic and elegant design. Her smart, fully-customizable layout welcomes guests on board in supreme comfort.



WORLD YACHTS TROPHIES 2020

A double victory for Sunreef Yachts



from the left: Paulina Zelobowska, Francis Lapp, Marta Adamska

Sunreef Yachts celebrated a double victory during the 2020 edition of the prestigious World Yachts Trophies. The team came back from Cannes with two precious awards with Sunreef Yachts winning in the Shipyard of the Year category and the 60 Sunreef Power earning the Best Power Driven Catamaran trophy.

Spring/Summer



BEST POWER DRIVEN CATAMARAN

The 60 Sunreef Power belongs to the shipyard's new range of motor multihulls alongside the 70 Sunreef Power, 80 Sunreef Power and 100 Sunreef Power. The catamaran offers a unique combination of performance and comfort for long offshore cruises in ultimate luxury. Just like other models in the new Power range, she is

equipped with an innovative aft garage and hydraulic platform. The model is also offered in Eco version with electric propulsion and a cutting-edge solar power system.





from the left: Gérard Lachkar – Owner-President of AGL Marine, Vice-President of the French Nautical Industry Federation; Francis Lapp – Sunreef Yachts Founder and President



Sunreef Yachts team and guests



Victoria Silvstedt

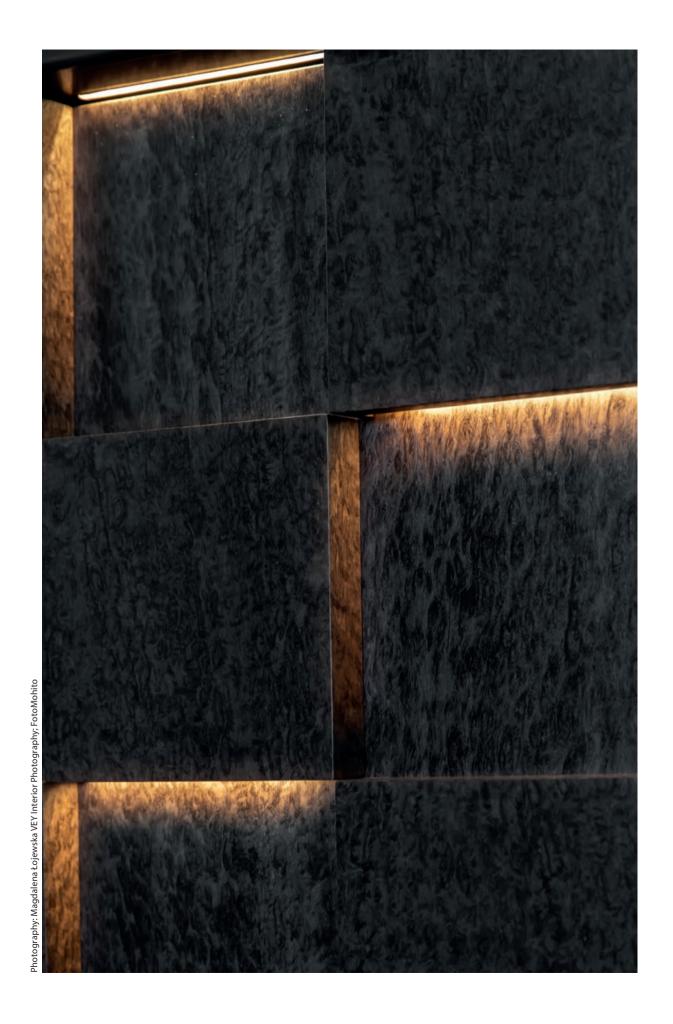
BEST SHIPYARD OF THE YEAR



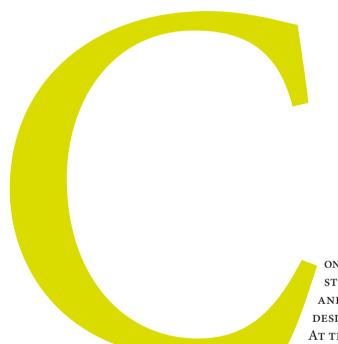
With a growing number of orders, an entirely new production facility now fully operational and multiple superyacht build projects under way, Sunreef Yachts grew its workforce throughout 2020, maintaining a stable growth level. The shipyard now enjoys

continuous progress and success crowned with the Best Shipyard of The Year award.

Spring/Summer 2







ONSIDERATION TO THE ENVIRONMENTAL IMPACT OF YACHTING IS GROWING STEADFAST AND THE SUSTAINABLE DESIGN MOVEMENT IS GAINING MORE AND MORE POPULARITY. FUTURE TRENDS SHOW THAT YACHT OWNERS DESIRE A VARIETY OF ECO OPTIONS, ESPECIALLY IN SUSTAINABLE DÉCOR. AT THE FOREFRONT OF THE GREEN BOATING MOVEMENT, SUNREEF YACHTS PLACES A PRIME FOCUS ON SUSTAINABLE YACHT DESIGN.

SUSTAINABILITY ON ALL LEVELS

When thinking about sustainable design we have to think globally. Before focusing on the material itself, the origin of a given material or fabric has to be considered. For designers the background of the material is the starting point. Then, other factors come into play: the packaging and transportation. Everything from the design to the manufacturing process has an effect on the carbon footprint, so it is vital to cut down the amount of waste and emissions by, for example focusing on local resources, because short transport means low carbon footprint.



Focusing on the material itself, one of the most important and underestimated factors is the durability and the quality. Especially for a client building a new yacht, it means that solid materials will last for years and there will be no need to replace them. Sustainable yacht décor should also rely on aesthetics. Timeless designs will not go out of fashion quickly and can remain in use for years.

A responsible material choice also takes future into account. The product's entire lifecycle plays a fundamental role. Both the designer and customer need to be aware of the ways a given fabric or material can be recycled or reused.

A POSITIVE TREND

The global request for more sustainable solutions in custom yacht design lends to a very positive trend among clients becoming more and more aware and responsible. They are very curious about eco-materials and rely on yacht designers to advise on what best options are available.

Sunreef Yachts Eco catamarans are hi-tech sustainable boats and their interiors are coherent with the vision of a green yacht. They are green inside and out. This contributes to spreading the vision of eco design to its furthest limits. Customers and designers generate a trend that influences the whole industry. The customers' role is vital: if the demand for eco materials grows, the producers will respond both in terms of supply and development.



Sunreef News Magazine #15 Spring / Summer 25

ECO MATERIALS: NATURAL & RECYCLED

Eco-materials can be naturally-sourced or recycled. Natural materials like linen, wool and bamboo combine durability with refined aesthetics. On the other hand are recycled materials. This group includes a wide range of fabrics and materials such as ecological suede: made from recycled polyester that ensures a low level of emissions and energy consumption during production. Recycling polyester can reduce energy consumption and CO2 emissions into the atmosphere by 80% compared to the traditional petrol-based polyester production process. Polyester derives from polyester fibers (T-shirts, fibres, etc.) and PET (bottles, plastic).

Fabrics that are offered on Sunreef Yachts Eco catamarans have a Life Cycle Assessment analysis (LCA). By reusing discarded goods or components adapted to another function, the material gets a distinct new life cycle (for example plastic used in handbags). Converting old or discarded materials into something useful lets them re-enter the economy. Repurpose enables financial savings through reduced cost of production by obtaining reclaimed material, or the reduction of waste.

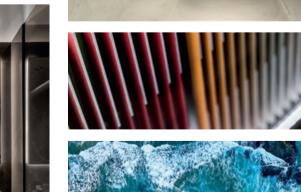
THE FUTURE OF THE SUSTAINABLE YACHT DESIGN MOVEMENT

The main goal of sustainable yacht décor is the progressive reduction and hopefully elimination of marine waste – mainly plastic. Luxury brands collaborate with science-based research to empower their high-end standards. They obtain surprising effects so the visual and more importantly functional features are stunning. Hopefully all the materials available on the market will become sustainable, responsibly produced, reused, and eventually eco-décor will become the norm, mainstream and an undeniable quality standard. What can designers do? Educate and influence consumers with a market that cooperates with companies that are transparent about sourcing, manufacturing, and packaging their products. Integrating better practices, behaviors and taking small local steps will increase the global effect.













POSITIVE LUXURY

Something what could be called a positive or ethical luxury is the quality of the materials considered to be sustainable while also maintaining the highest standards. Sometimes it is hard to distinguish what fabrics are recycled and which are brand new. Nowadays, companies are mastering the quality they provide – so there is no compromise on luxury.

SUNREEF 80 ECO

ELECTRIC EXCELLENCE





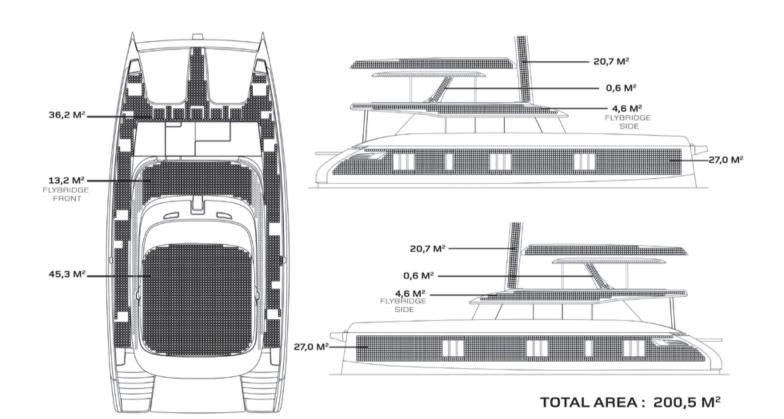


Sunreef Yachts is currently building an all-electric Sunreef 80 joining the Sunreef Yachts Eco fleet of sustainable luxury catamarans. With green propulsion and a revolutionary solar skin system, the electric Sunreef 80 is a pioneer in the world of responsible yachting.

Thanks to a new technology in-house developed by Sunreef Yachts' R&D department the Sunreef 80 Eco can generate up to 34kWp. Covering a total area of 200m² the catamaran's ultralight solar panels will be integrated with various composite structures of the yacht including the mast, boom, superstructure, deck, hull sides and bimini.

The yacht's batteries will not only benefit from a steady supply of solar power but will also gain energy from hydro-generation. While under sail, the yacht will be able to generate power from the passive motion of the two propellers.

The furniture in the yacht's aft cockpit will be using new green composite based on basalt fiber.



BSI PRODUCT RANGE BSI RIGGING GORI PROPELLER HUNDESTED | PROPELLER 4/s moonlight® www.bsidk.com

30 Sunreef News Magazine #15

AGREENER STRATEGY 32

NICOLAS LAPP EXPLAINS WHY SUNREEF YACHTS IS DEVELOPING ITS OWN SOLAR POWER SYSTEM, CUSTOM-ENGINEERED BATTERIES AND GREEN MATERIALS FOR ITS NEW RANGE OF ECO CATAMARANS.

The industry's biggest and most important challenge for the years to come should be the development of green technologies. I feel

that all in all, we are not doing enough to reduce the negative impact boating can have on the environment. Being at sea has always been part of people's lives. Whether it is leisure, exploration, transportation or fishing, the human race has always had a special connection with the seas. Now, if we love and need the seas so much, we also owe them more respect.

As boat builders we feel that this sense of responsibility should be a fundamental element of boat design, build and use. Companies should do whatever they can to come up with more sustainable crafts. Our response at Sunreef Yachts is the Eco range that we have been developing for quite some time now.

My father and I had long discussions with the team about the solutions we could envision for our Eco yachts. After launching two fantastic electric sail cats, we were ready for another big step forward: redefining solar panels for yachts. Sometime ago, my father had the idea to fit a mast with solar panels throughout.

As we started working on this somewhat eccentric idea, we realized there is a way to integrate solar panels with composite. This sparked another idea: solar panels all over the hulls, superstructure and every surface possible. It was a gamble, but today our R&D office has the know-how and integration is under way. All of this wouldn't be possible without top quality cells. We found solar cells that ticked all the boxes for us: they are unbelievably

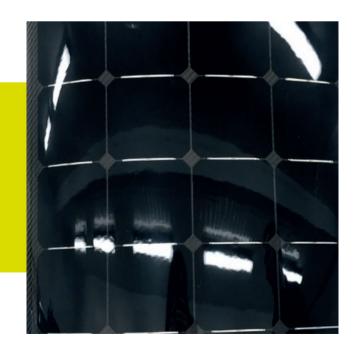
light, flexible and shock resistant. We now have a system that can maximize solar power generation and on top of that, is easy to maintain and repair. We also wanted it to look nice, as we didn't want any compromise on aesthetics. If you want sustainability to be cool, the appeal of the product is vital.

Energy storage is just as important as energy generation. We wanted our Eco boats as efficient as possible so we use custom-engineered batteries. There are a lot of factors that we took into account in the process. Of course, capacity is vital and so is the density. You don't want you batteries heavy, as this will impact the performance and autonomy of the boat. We reached a density making our batteries close to 30% lighter than what is mostly seen in the industry. Lastly, the lifespan of our batteries was also on the priority list. After 10 years of use they will still have 80% of their original capacity. Durable components are what make your boat sustainable.

NICOLAS LAPP is R&D Strategy Consultant at Sunreef Yachts, overseeing the green technology developed for Sunreef Yachts' Eco range of luxury catamarans. He has been involved with the company since it was founded in 2002 by his father, Francis, the company's President, and worked in various departments including design, construction and charter.



We realised there was a way to integrate solar panels with composite. This sparked another idea: solar panels all over the hulls, superstructure and every surface possible.



The manufacturing process is another crucial matter for bringing more sustainability into the yachting world. We have been studying the characteristics of basalt and flax fiber for some time and made some important progress towards building furniture using greener composites. The process of sourcing flax and basalt is energy-efficient, clean and the physical properties of both are amazing. It's clear to me that this is the way for composite yachts and we are already making tests to use flax and basalt for bigger structural elements.

While working on the Eco range we did our very best to make every aspect of our boats more environmentally-friendly. We knew we wanted something more than cats with electric engines. We thought that the moment was right to also reassess the way we think of yacht interiors. Our team of designers did a great job sourcing for sustainable décor materials. We realized it only takes a little bit of good will and some research to be able to provide our customers with a wide selection of sustainable luxury materials. There are mineral and plant-based structures that can be used for sinks or bathtubs, we can use compressed recycled paper for our countertops, tiles can be made of recycled monitors, curtain fabrics can be made of old t-shirts and plastic bottles... It sounds incredible, but all of this is possible without any compromise on quality.

We are on the right path now. I feel optimistic because I can see that our client base shares the same point of view. Ultimately, it is the owners who will shape the future of the industry. If the demand is there for sustainable yachts, then we are bound to see a positive response from builders worldwide.



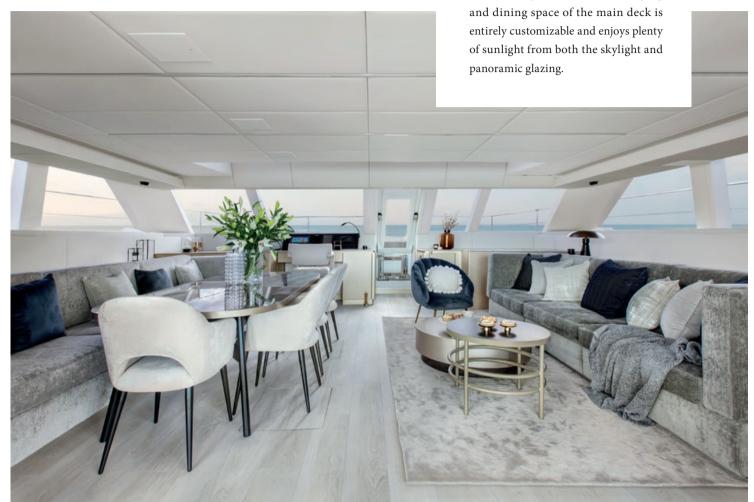
34 Sunreef News Magazine #15 Spring / Sumr



60 SUNREEF POWER

RECOGNIZED AS BEST POWER DRIVEN CATAMARAN AT THE WORLD YACHTS TROPHIES IN CANNES, THE 60 SUNREEF POWER IS THE LATEST ADDITION TO SUNREEF YACHTS' RANGE OF LUXURY MOTORYACHTS. FOLLOWING THE SUCCESS OF THE 80 SUNREEF Power, this versatile craft offers a unique combination of RELIABLE PERFORMANCE, BESPOKE DESIGN AND SUPREME COMFORT.

One of the most outstanding features of the 60 Sunreef Power is her vast semiopen saloon, blending perfectly with the aft cockpit. The interior lounging panoramic glazing.









The spacious stern cockpit spans over the whole 10.7m beam of the yacht to offer an unforgettable alfresco dining and lounging experience. The hydraulic platform not only carries the tender but can also be used as a private beach club when lowered. The aft garage houses the yacht's large selection of watertoys along with the jet ski and refueling station.























42 43 Sunreef News Magazine #15 Spring / Summer



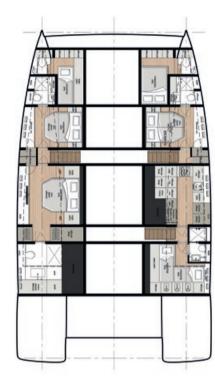
The generous volumes within the hulls of the 60 Sunreef Power can be easily customized to match any navigation plan and lifestyle. The infinite layout possibilities include the option to set up an immense owner's suite and to give each cabin a distinct design.





Spring / Summer









GENERAL CHARACTERISTICS 60 SUNREEF POWER

LENGTH OVERALL	18.3m / 60ft
MAXIMUM BEAM	10.7m / 35.1ft
ENGINES	2x 300HP - 2x 850HP
FUEL CAPACITY	6000L - 10000L / 1585 - 2642 US gal
WATER CAPACITY	800L / 211 US gal
LIVING SPACE	257m² / 2766ft²
GUESTS	up to 12
CATEGORY	A
NAVAL ARCHITECTURE	Constant Venture
DESIGN	Sunreef Yachts

46 Sunreef News Magazine #15 Spring / Summer 47









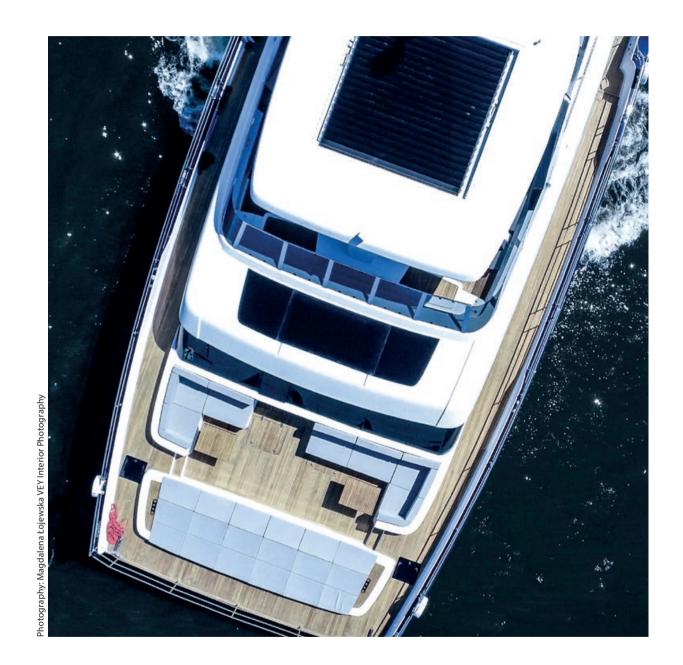


A new era for gangways has begun

DISCOVER MORE
WWW.BESENZONI.COM

80 SUNREEF POWER SETTING COURSE FOR CHINA

BUILT FOR A DISCERNING YACHT OWNER WITH AN EYE FOR DETAIL AND ELEGANT DESIGN, THIS IS THE FIRST 80 SUNREEF POWER DELIVERED TO CHINA. THE SALE WAS HANDLED BY SUNREEF YACHTS' EXCLUSIVE LOCAL REPRESENTATIVE SPEEDO MARINE. THE CUSTOMIZED MOTORYACHT IS CURRENTLY THE COUNTRY'S LARGEST PRIVATE LEISURE POWER CATAMARAN.

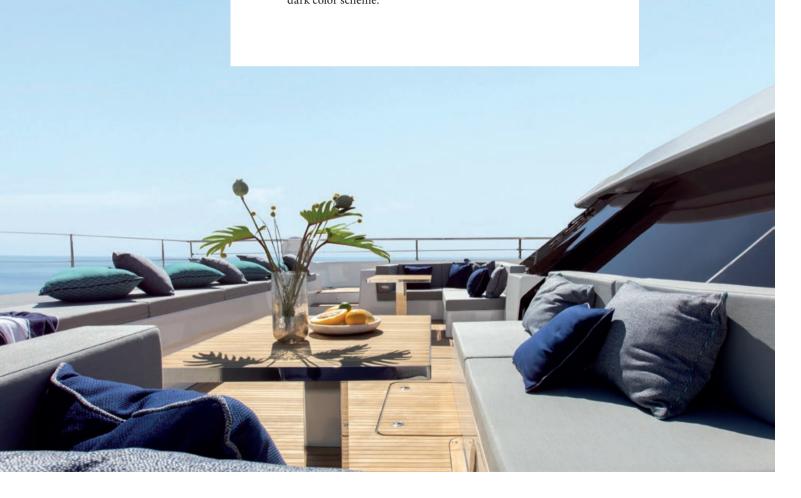


Sunreef News Magazine #15 Spring / Summer





Inside, on the main deck, relaxation areas comprise a large sofa to portside and a cozy reading spot to the bow. Guests can enjoy meals by the dining table to starboard with seating available for twelve. A well-equipped wet bar is found by the entrance to the bow terrace. The interiors stand out with a modern bespoke décor relying on symmetry and a soothing, dark color scheme.





54 Sunreef News Magazine #15 Spring / Summer 5







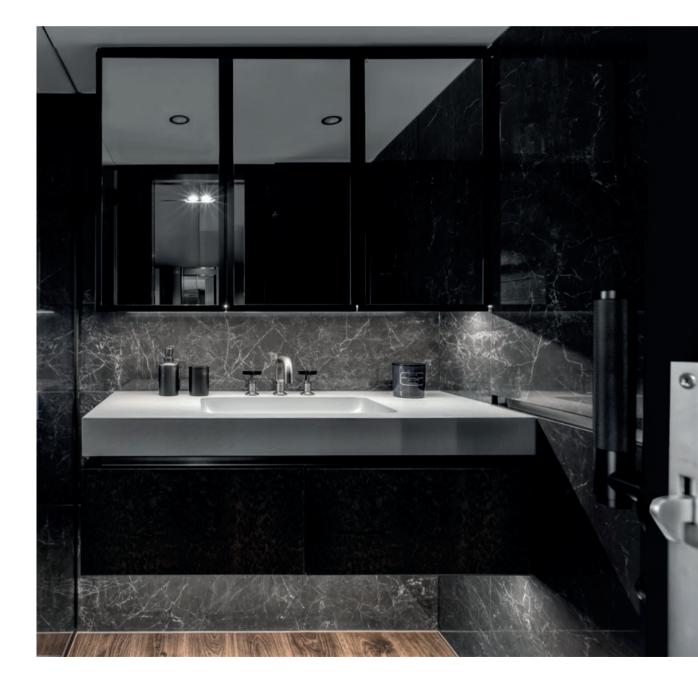
The yacht was given a 3-cabin layout including an opulent master suite and two airy guest cabins within the hulls. The crew cabins, galley and pantry are accessed directly from the aft cockpit for more privacy on board.

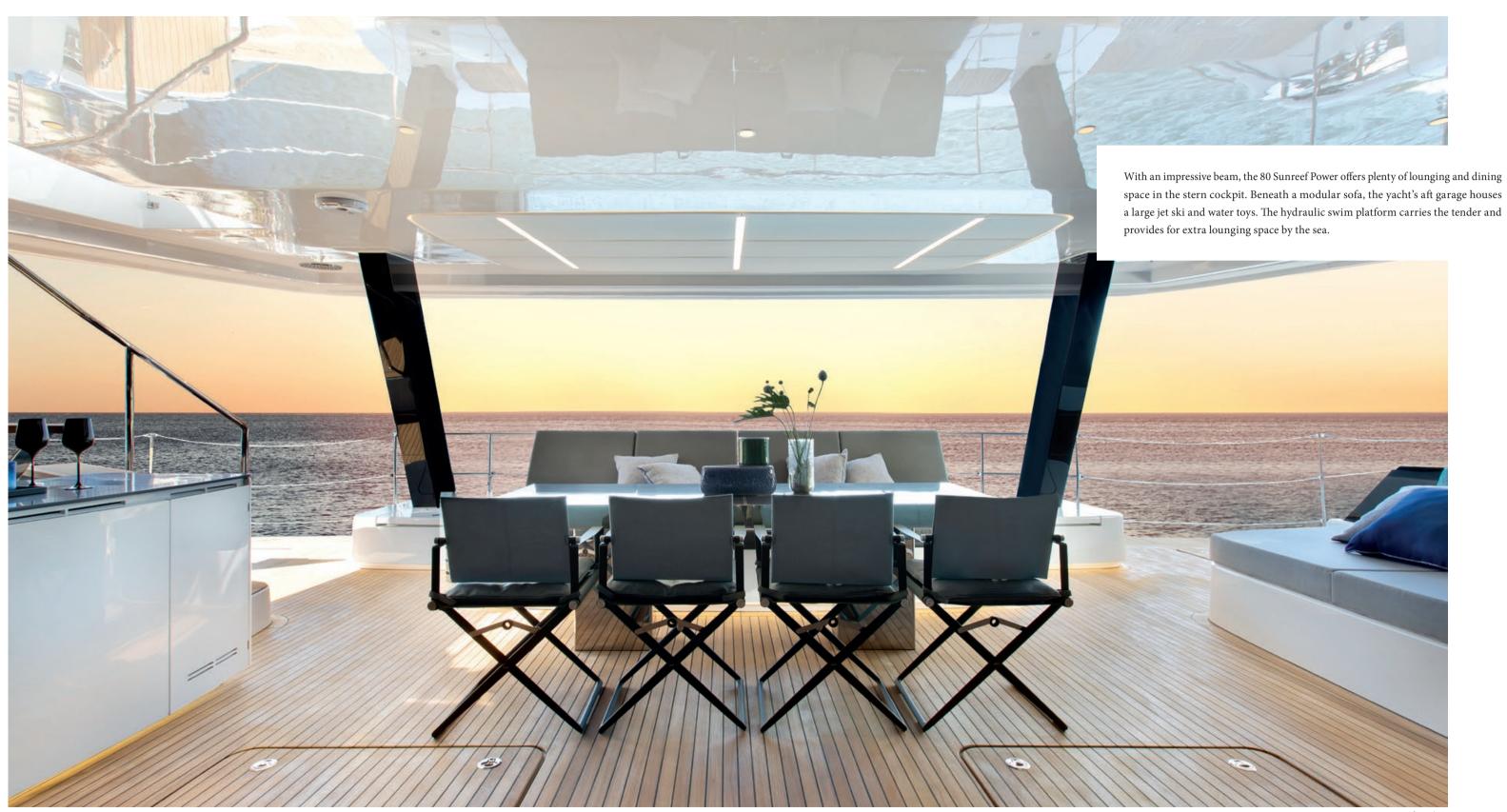




We have achieved something exceptional together, Sunreef Yachts is an outstanding shipyard and I want to thank Speedo Marine for their commitment.

Owner of the 80 Sunreef Power





Aft cockpit



Maxi-slabs that look like marble



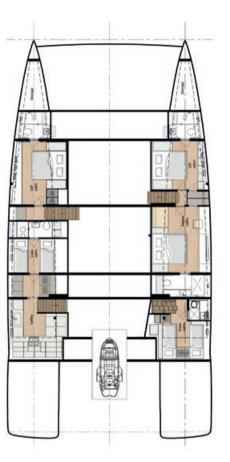
















GENERAL CHARACTERISTICS 80 SUNREEF POWER		
LENGTH OVERALL	23.9m / 78.6ft	
MAXIMUM BEAM	12m / 39.4ft	
ENGINES	2x 1200HP	
FUEL CAPACITY	16000L / 4226 US gal	
WATER CAPACITY	1600L / 423 US gal	
LIVING SPACE	366m² / 3940ft²	
GUESTS	up to 12	
CATEGORY	А	
NAVAL ARCHITECTURE	Sunreef Yachts	
DESIGN	Julieer racints	



WITH AMAZING AMOUNTS OF LIVING SPACE AND SOLID PERFORMANCE UNDER SAIL, THE SUNREEF 50 LUCY WAS DESIGNED FOR ALL-YEAR NAVIGATION. CUSTOM-EQUIPPED FOR LONG CRUISES WITH FRIENDS AND FAMILY, THIS LUXURY SAIL CATAMARAN IS A UNIQUE BLEND OF COMFORT, SAFETY AND LUXURY.

Photography: Ocean Sailing House, Martyna Soul Studio



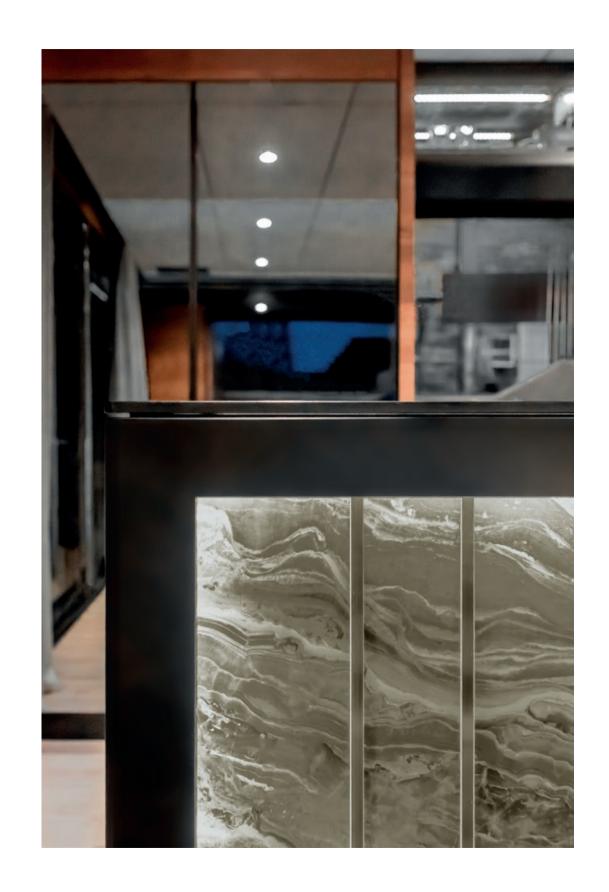






The main saloon on board the Sunreef 50 Lucy boasts a spacious galley with an extended kitchen island equipped with a wine cooler and a pop-up TV. The galley's smart layout provides plenty of storage and easy access to all the amenities. The starboard lounging area features a large comfortable sofa as well as a modular and height-adjustable table.

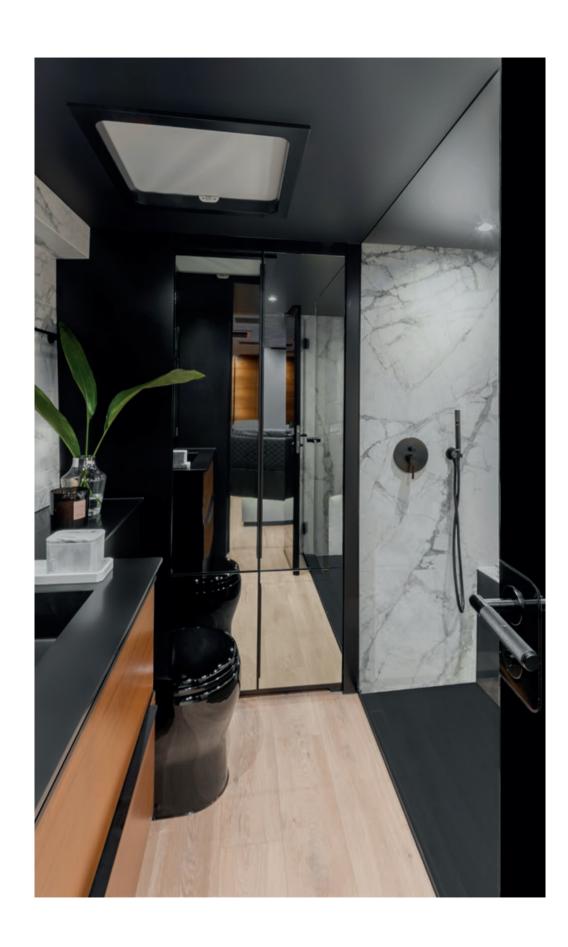






The yacht's interior design was custom-tailored to the Owner's expectations. Inspired by the luxury automotive industry, the décor combines alcantarastyle fabrics, steel and natural wood veneers. Accommodation is for up to 8 guests. The port hull houses a large vip suite with an office space along with one of the yacht's two guest cabins. Starboard off the main deck, the owner's cabin features a walk-in dressing and generous bathroom.





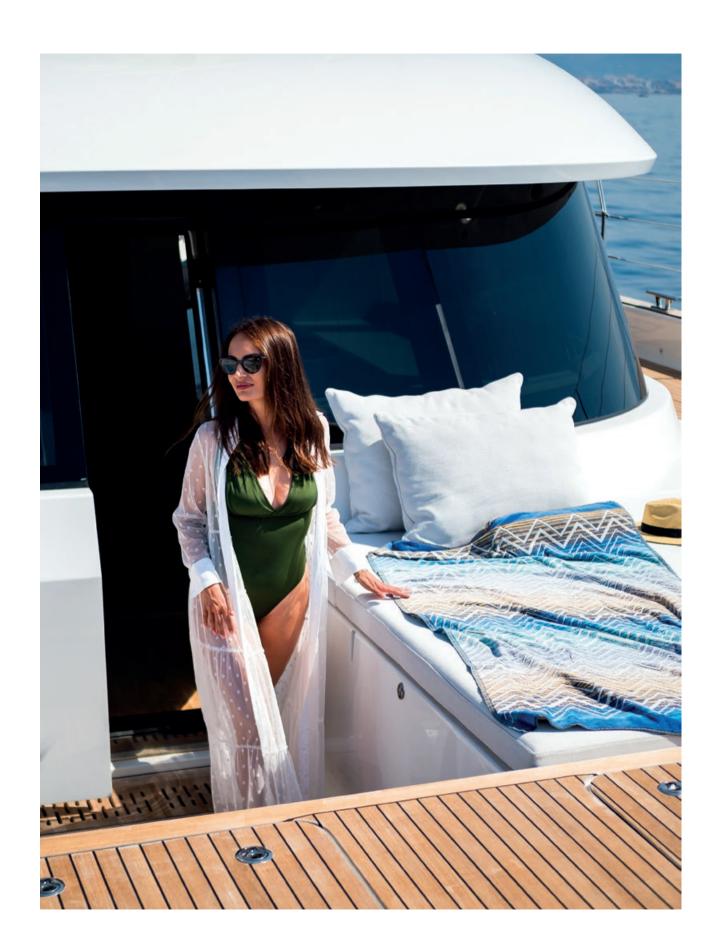
The full-beam aft cockpit offers an outstanding dining and relaxing spot with a height-adjustable table, an L-shaped sofa and a wet bar. The hydraulic platform carries the tender and extends the overall lounging space.

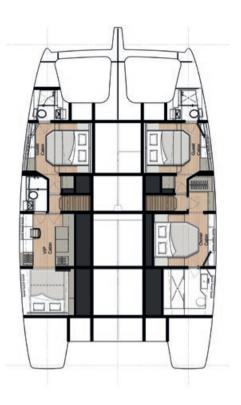


Dedicated to alfresco dining and lounging, Lucy's flybridge is equipped with a large dining table, a bar with barbeque and oversized sunpads.













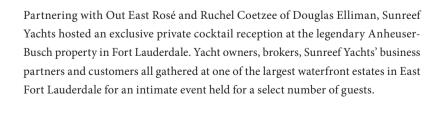
GENERAL CHARACTERISTICS SUNREEF 50 LUCY		
LENGTH OVERALL	15.2m / 50ft	
MAXIMUM BEAM	9.1m / 30ft	
ENGINES	2x 110HP	
FUEL CAPACITY	1500L / 396 US gal	
WATER CAPACITY	800L / 211 US gal	
MAINSAIL	85m² / 915ft²	
GENOA	80m² / 861ft²	
CODE ZERO	126m² / 1356ft²	
STAYSAIL	35m ² / 377ft ²	
LIVING SPACE	167m² / 1798ft²	
CATEGORY	A	
NAVAL ARCHITECTURE	Const (Verla)	
DESIGN	Sunreef Yachts	





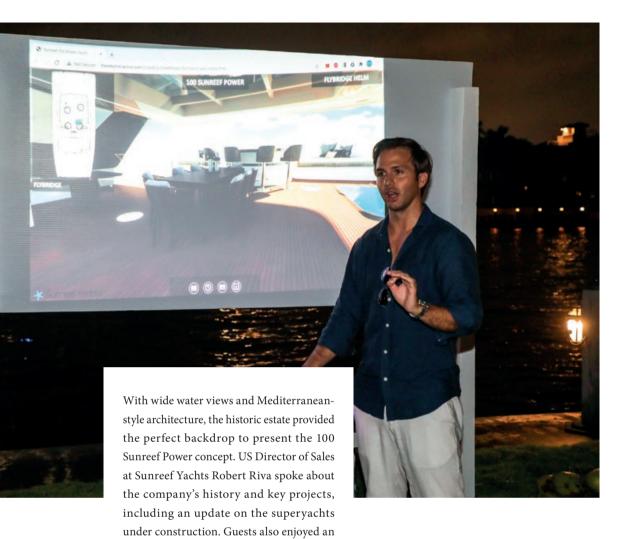


from the left: Patrick Mitchell, guest, Cristina Costa, David Diaz









exclusive preview of the 100 Sunreef Power motoryacht virtual tour which provided an immersive first look of the yacht's generous

exterior and interior living spaces.





Wiley and Laura Sharp
 Rico Stoll and Victoria Chalaya
 Adrienne Landau, Cristina Costa,
 Robert Riva, Stephanie High

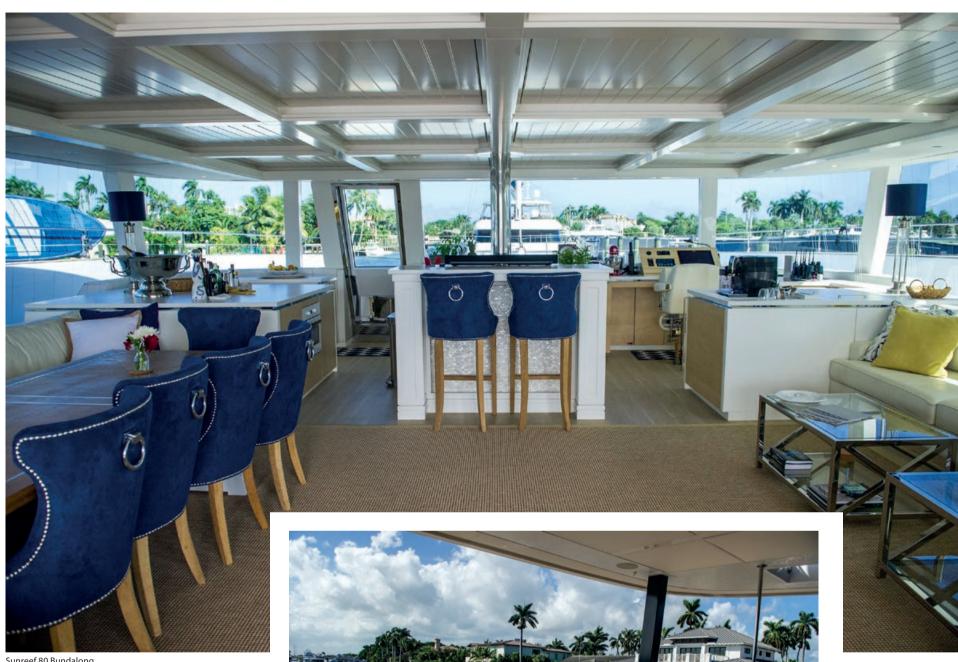




from the left: Jocelyn Medland, Jonathan Stinson, Stephanie High







Sunreef 80 Bundalong





With Sunreef 80 Bundalong stopping over in Fort Lauderdale for a couple of days, joining Sunreef 60 Amaya at Pier Sixty-Six Marina, the Sunreef Yachts sales team also hosted a private yacht showcase that same weekend. Offering by appointment-only visits, small groups of guests were welcomed on board to tour the two luxury sail catamaran models in a more dedicated and comfortable setting.



IN POLE POSITION FOR SUSTAINABILITY

CATCHING UP
WITH **NICO ROSBERG**







Francis Lapp and Nico Rosberg on board the electric Sunreef 60

On a sunny September afternoon in Monaco we go out for sea trials with sustainability entrepreneur and former Formula 1 champion Nico Rosberg. We leave Port Hercule with Sunreef Yachts Eco ambassador on board the electric Sunreef 60 "E" enjoying the silence of the yacht's electric engines. We set out for an informative cruise combining fun, tech talks and brainstorming. Enjoy a photo report from the Sunreef Yachts Eco test cruise.











After a brilliant career on the Formula 1 tracks, Nico Rosberg transitioned to the world of green tech to pursue a quest for a more sustainable world. As an expert and investor in green technologies and mobility start-ups, he is actively involved in the advancement and promotion of sustainable technology worldwide. After testing one of the Sunreef Yachts Eco catamarans, Nico Rosberg paid us a visit in Gdansk, Poland to take a closer look at the manufacturing process and meet the team for a chat about sustainable yacht technology and design.





Nice to see you



Sunreef News Magazine #15

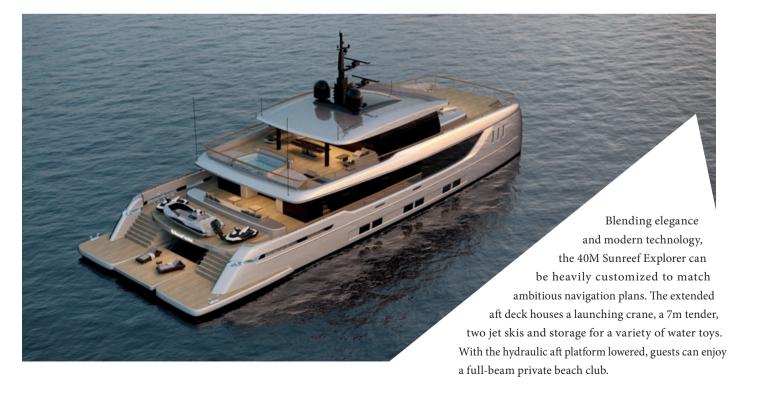
104



Sunreef Yachts adds an unstoppable explorer concept to the shipyard's range of luxury catamarans. The 40M Sunreef Explorer is a versatile multihull









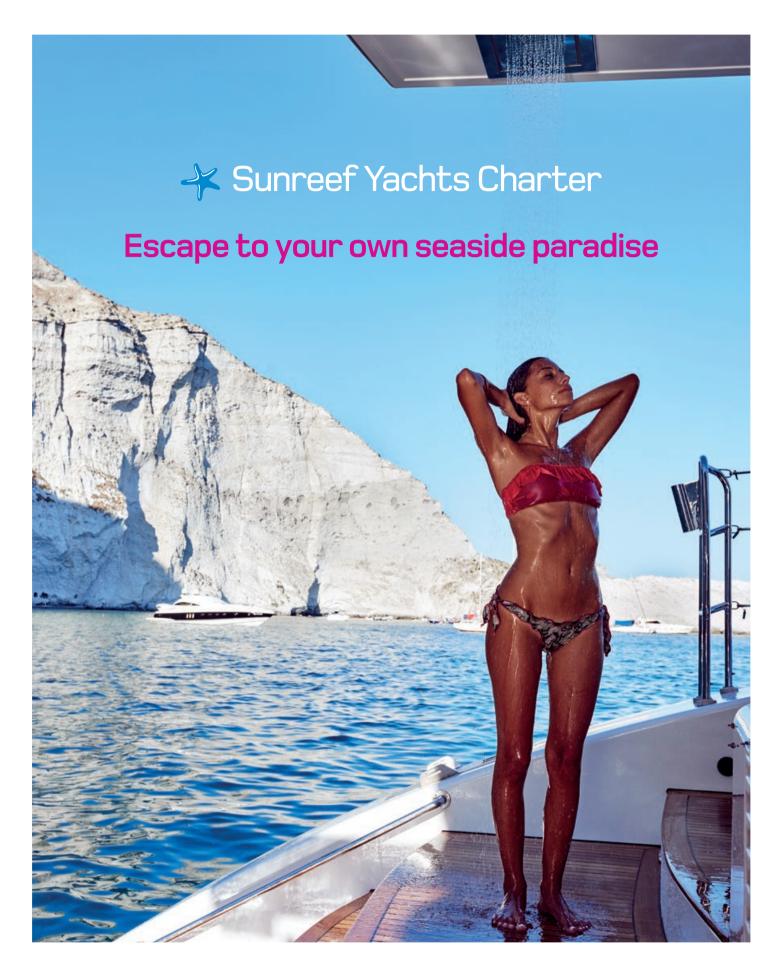
GENERAL CHARACTERISTICS 40M SUNREEF EXPLORER

LENGTH OVERALL	38m / 124.7ft
MAXIMUM BEAM	13.34m / 43.8ft
LIVING SPACE	654m² / 7039.6ft²
GUESTS	up to 12
CONSTRUCTION	Composite
NAVAL ARCHITECTURE	Sunreef Yachts
DESIGN	Surreer facilits

The superyacht's 13,34m beam provides for immense living areas totaling 654m² with accommodation spread across three decks. Custom features available for this concept include a playroom with a self-leveling pool table, a steam room or a master suite with a private fold-out balcony.

Alfresco relaxation areas include a large sun lounge with a spa pool surrounded by oversized sunpads and a bar as well as a vast bow terrace.





www.sunreef-charter.com charter@sunreef-charter.com

SUNREEF MM460 CAT

A RADICAL SAILING SUPERYACHT

by sunreef yachts & malcolm mckeon



Thanks to the yacht's 16.65m beam, the aft deck can boast positively palatial proportions. Under the overhang of the flybridge, a sheltered lounge and al fresco dining area is created whilst further aft, L-shaped sofas nestle against the guardrail and disguise steps leading down to the swim platforms.

To meet demand for large luxury sail catamarans, Sunreef Yachts has partnered with world-renowned yacht designer Malcolm McKeon on the Sunreef MM460 CAT project. Marked by sweeping exterior lines and an impressive glass superstructure that is crowned by an expansive flybridge, the 160-foot multihull superyacht concept boldly takes catamaran design to the next level.



The main saloon is accessed via full height glass doors, which retract almost the full width of the superstructure where spacious lounge and dining area, which expands to seat 18 guests, awaits.

Positioned forwards on the main deck are the master and VIP suites. Of equal size, these ensuite cabins both feature a chaise lounge, desk and walk-in wardrobe. The outlook is to the forward cockpit with its daybeds and Jacuzzi, which is reached via the main corridor. From the saloon, steps lead to the lower deck of either hull.



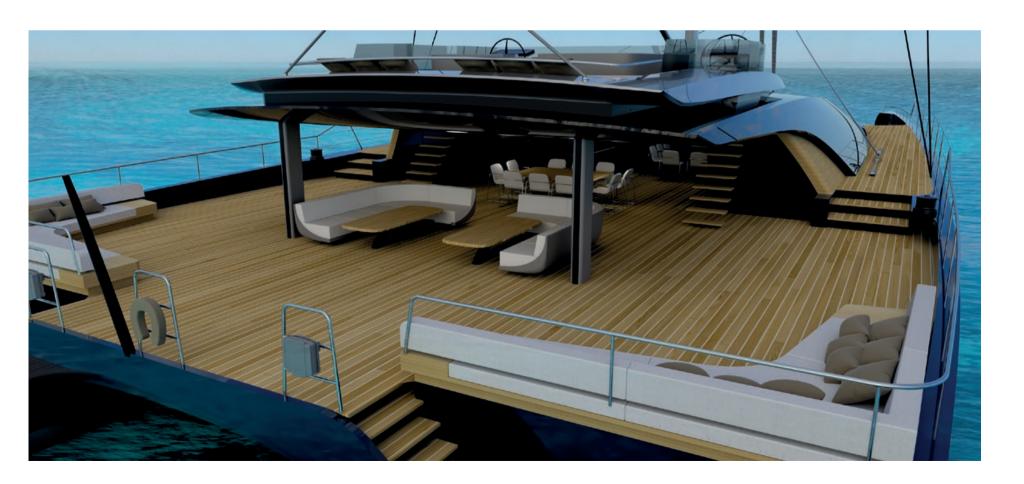


The starboard hull houses the guest accommodations, of which there are four ensuite cabins all convertible between double and twin configuration. To the aft in the starboard hull, the Sunreef MM460 CAT carries a 6.2m tender and there's space for additional water toys, scuba dive cylinders and compressor, as well as a wetsuit store. The crew/rescue tender is stowed in the forepeak and there's also space for two jet skis below deck. In the port hull, an aft beach club steals the limelight. It's equipped with a bar counter and stools, an adjacent sauna and a 2.5m fold-down platform that provides direct access to the water from the port side.



The Sunreef MM460CAT's composite construction is complemented by a carbon fibre mast and boom, and she comes in just under the all-important 500 gross tons. With the centreboards retracted, she has a draft of just 3m, and draws 7m with the boards down.

The sail configuration comprises a square-top main, reacher and jib, and the yacht carries a total sail wardrobe excess of 2,500sq.m.



GENERAL CHARACTERISTICS MM460 CAT		
LENGTH OVERALL	46m / 150ft	
MAXIMUM BEAM	16.65m / 55ft	
BEAM BETWEEN HULLS	12m / 39ft	
DRAFT (BOARD UP)	3m	
DRAFT (BOARD DOWN)	7m	
CONSTRUCTION	Composite	
NAVAL ARCHITECTURE	Malcom McKeon	
DESIGN		







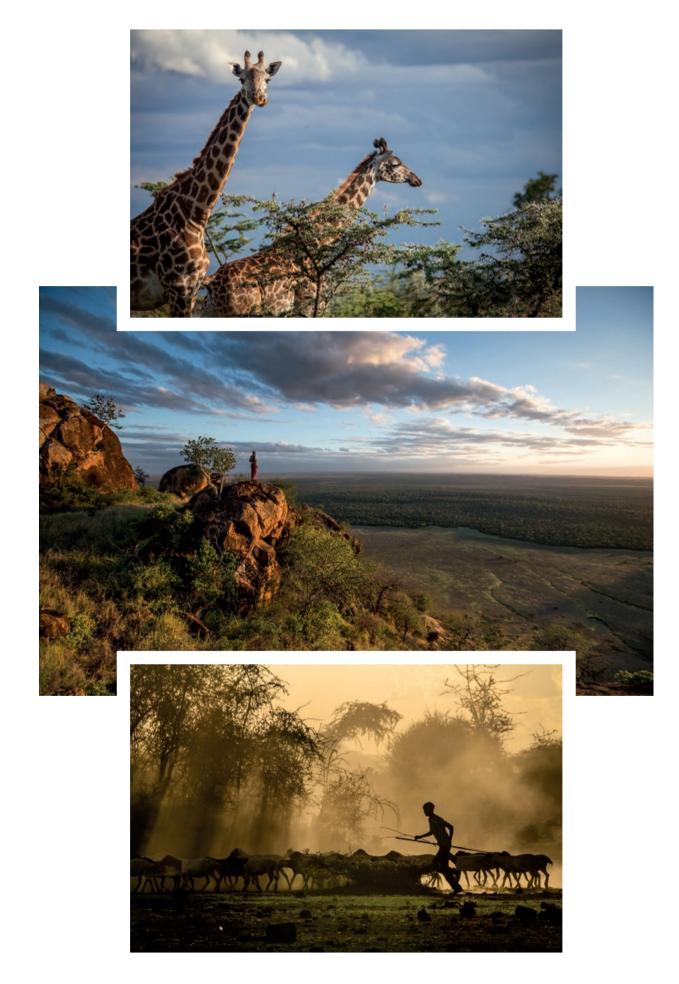
ON BOARD WITH THE MAASAI

SUNREEF YACHTS ECO GOES TO AFRICA

SUNREEF YACHTS DONATES A CUSTOM-ENGINEERED ELECTRIC SAFARI CAR TO THE MAASAI WILDERNESS CONSERVATION TRUST (MWCT). THE SHIPYARD'S TECHNICAL AND R&D TEAMS USED THEIR KNOW-HOW OF GREEN TECHNOLOGY TO CARRY OUT AND SUPERVISE THIS UNIQUE PROJECT IN ALL ITS MECHANICAL AND ELECTRICAL ASPECTS.



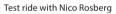
With over 20 years of activity, the Maasai Wilderness Conservation Trust (MWCT) is working to protect the legendary ecosystems and astounding biodiversity of East Africa through conservation efforts that directly benefit wildlife, wilderness and the local Maasai communities. The MWCT also promotes responsible tourism and education through cooperation with sustainable camps and lodges such as Campi Ya Kanzi and Chyulu Wilderness Camp. Sunreef Yachts donates a fully-electric safari car to support the trust's quest for a more sustainable travel experience. It will be donated to MWCT and delivered to Kenya by former Polish President Lech Walesa.



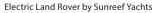




Using the bodywork of an off-road classic, the mechanical and R&D teams at Sunreef Yachts worked on every aspect of the car combining their knowledge of green tech with Francis Lapp's passion for motorsports. The shipyard's Founder and President was directly involved in the project, sharing his expertise coming from numerous 4x4 races in which took part on board customized vehicles of his own design. The fullyelectric car was equipped with a state-of-the art electric engine and a powerful battery bank. It was also fitted with solar panels developed by the shipyard and featuring a new technology used only on Sunreef Yachts Eco catamarans. The mechanical and electrical systems were specifically calibrated to respond to the needs of the eco luxury lodges working hand-in-hand with the MWCT.

















THE MAASAI WILDERNESS CONSERVATION TRUST

The Maasai Wilderness
Conservation Trust funds and
operates a range of programs aimed at
protecting wilderness and wildlife. These include
lease payments for conservancies, carbon credits, wildlife
monitoring and security, conservation and ecotourism
employment. Founded and led by Luca Belpietro, the MWCT
relies on pioneering partnerships between professional
conservationists, like US Board President Edward Norton, and
dynamic Maasai leaders to show that the Maasai community
can thrive, not just survive, by managing their ecosystem wisely.





Promoting responsible tourism and education through cooperation with sustainable camps and lodges such as Campi Ya Kanzi and Chyulu Wilderness Camp, the MWCT helps create an authentic and meaningful travel experience.









Campi ya Kanzi is an

award-winning boutique ecolodge in the Chyulu Hills of southern
Kenya. It offers a unique luxury experience
while using green technologies to minimize
impact on the environment. Water comes from
rain cropping, electricity from 72 photovoltaic
panels, hot water from solar panels, food is
cooked using an eco-friendly charcoal. But most
importantly the lodge is a partnership with the
local Maasai community.

In collaboration with Rosey Adventures, the Chyulu Wilderness Camp is dedicated to sharing an exceptional African experience which impacts positively on the local community and wildlife. The aim of the camp is two-fold: to transform agricultural lands into protected, thriving wetlands and through this, offer a life-changing experience to international students in one of the most beautiful landscapes on Earth.





FOCUS ON THE MAASAI

Maasai (not Masai) is the correct spelling of this noble tribe: it means people speaking maa. Masai was the incorrect spelling of the British settlers and has remained in current use. The Maasai have always been special. Their bright red robes set them apart visually. Spear in hand, they are calm and courageous regardless of the danger.

The armed British troops who drove the Maasai from their lands in the early 20th century had great respect for these fearless tribesmen. Up until recently, the only way for a Maasai boy to achieve warrior status was to single-handedly kill a lion with his spear.



MWCT works primarily with the Maasai living within the Kuku Group Ranch. The Kuku Group Ranch is home to around 17,000 people and lies in an important migration corridor of 283,000 acres that is at the base of Chyulu Hills, Hemingway's, "Green Hills of Africa," in between Tsavo and Amboseli National Parks.



This is home for East Africa's most iconic wildlife including: lions; elephants; leopards; zebra and giraffes. The land contains important resources not just for the people of Kuku, but the habitat reserves, forests that are carbon sinks, and rivers and springs supply fresh water to more than 7 million people living in and around the port city of Mombasa, Kenya's second largest city.

MWCT's international team of experts works with the Maasai community on a knowledge-sharing basis to create and implement holistic and comprehensive programs in conservation, health, and education that serve the community, the wilderness, and the wildlife that are so important to us all.

INTERVIEW WITH EWA LIEGMAN, PRESIDENT OF THE HOLISTIC HOSPICE AND CARE CENTER EMOCJA



THE FOUNDER AND PRESIDENT OF THE SUNREEF YACHTS SHIPYARD FRANCIS LAPP AND THE SUNREEF YACHTS TEAM HAVE BEEN SUPPORTING THE HOLISTIC HOSPICE AND CARE CENTER EMOCJA FOR A YEAR NOW. EMOCJA IS AN EXCEPTIONAL INITIATIVE THAT PROVIDES COMPREHENSIVE CARE FOR PEOPLE AT THE MOST DIFFICULT TIME

A LOVED ONE OR FINDING OUT ABOUT AN INCURABLE DISEASE. EWA LIEGMAN, PRESIDENT OF THE HOSPICIUM Pomorze Dzieciom and the Holistic HOSPICE AND CARE CENTER EMOCJA, TALKS ABOUT WORKING AT THE HOSPICE, CHANGING PERSPECTIVES, AND WHAT TERMINALLY ILL CHILDREN CAN TEACH US.

What inspired your team to create eMOCja?

The Hospice team has a difficult story behind it. It's like navigating constantly against the wind, without a sail, when a storm is raging. It all started with doctors, nurses, physiotherapists, whose many years of experience in working with ill children showed that the role of doctors does not end when the final diagnosis is made. What is more, accompanying a child in its last moments is a great challenge for healthcare in the 21st century. Without public support, we have fought for three years for survival, a dignified life and a dignified death of terminally ill children. Journalists helped in the struggle. Our hospice began to be associated with a place where difficult subjects are tackled, where one can find professional help in the most difficult moment of life. More and more often people started to come forward, losing loved ones in various circumstances, emergencies, orphaned children, couples losing a baby, families struggling with suicide and as a result of many really difficult, often sudden events, requiring comprehensive and quick support. So we asked

ourselves, is there anything we can do for people struggling

with grief and incurable illness

would not be left alone.

from outside the families under

our hospice care? This is how

eMOCja started to be born...so that

nobody in the face of death and illness

Hospice, that in a place on the thin line of life and passing, one does not stop talking about hope. It is the children who teach us courage and the principle that "constant dropping wears away a stone." A small step, but always moving forward. And this is a story that still touches me. The Hospice team: the guardians of quality of life watch at all times of day and night, they are often witnesses to the death of babies, breaking all the hearts around them, with an indelible reminder that we are all in the same situation. We do not know what will happen tomorrow. That is why it is probably easier for us to answer the question: is it worth trying? Yes, it is worth trying to create a place: eMOCja – a tribute to the lives of anonymous heroes who, in the silence of their homes,

> fading away, taught love, passing away. So with a question: do you believe that it makes sense? We started knocking from door to door. And finally... a day that has become part of our history, like a great celebration: a meeting with Mr. Francis Lapp and the Sunreef Yachts team. Then, on our stormy sea and dark sky, the first rays of sunlight began to come out.

Mr. Francis Lapp and the Sunreef Yachts Team were happy to join the fundraising campaign to renovate the eMOCja headquarters. How did the cooperation with the shipyard look from your

perspective?

Could you describe the path that led your project to transpire? How did you look for sponsors and donors?

It was the road to total darkness and the unknown. Our budget was exactly zero. At each stage of the project we used the lessons we learned from the children of the Hospice, who show us incredible courage in their daily struggles. Looking straight into the eyes of fears, but always with faith and with an even greater dose of hope. It was hard for me to believe, when I started working at the In our wildest dreams, we never dreamt that such an amazing, powerful company would want to support the eMOCja project. Tears of emotion intertwined with jumps of joy to the ceiling. Really! Till now we wipe our eyes with amazement. Impressive professionalism and empathy. Unprecedented understanding of the needs of the hospice idea. Mr. Francis Lapp and the Sunreef Yachts team has taken under its wing the Hospice, the team, people struggling with mourning. So many broken hearts, which, thanks to you, are starting to beat a new rhythm here. You have made your mark on the history of the Hospice as the great creators of eMOCja.

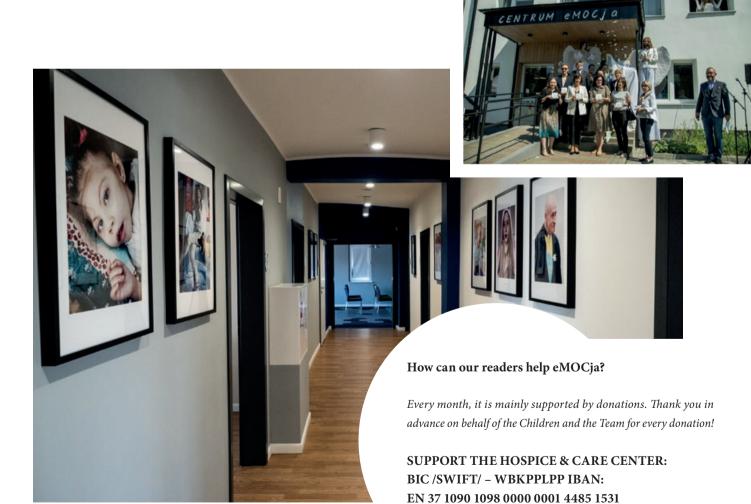
136

Now that the eMOCJA Center has officially opened, what does a typical day for your team look like?

Every morning there is a medical briefing. The team that was on duty at night passes on information about each patient to their replacements. Later on, staff travels to the kids for scheduled and interventional visits. Consultations for people in mourning are held at our headquarters, therapy rooms, a special room for working with children in mourning, with pregnant couples waiting for an ill child, sometimes taking new patients under their wings. In the large room of the support group are held thematic workshops, meetings with inspiring speakers activating around the hospice idea for all those interested in this topic. This place associated with death is vibrant with life.

The hospice is a special place, and even more so a children's hospice. Why did you decide to devote your life to helping terminally ill children? What drives you to act?

I came to the Hospice "by accident". Full of weaknesses, defects, fear of death. With the impression that every day I face an impassable mountain. Daily struggle with helplessness, financial problems can knock you into the ground. And then... the story of children... whose whole life has closed in one day, several minutes. What's the secret? Seeing life from its end is an incredible shock, but also a great luck. Because suddenly most things seem clear and simple. I know what is important to me. And I feel obliged to do everything I can to let every person live... Everyone. Although it would only take a few seconds. Why? Because every day I find out that "The fluttering of a butterfly's wings in one end of the universe can cause a hurricane in the other". The hospice teaches me humility. And this is a great treasure. And that's what I wish for all the wonderful Sunreef Yachts team and all the readers!





«THE HIGH-END PLATFORM REFERENCE»





SPACE



Unlimited usage for diving, swimming, exploring...

Add an elegant space extension to your deck

The simplest way for launching and docking the largest dinghies



BUILDING AHOME FORHOPE



Rain Man's Home concept

Rain Man's House is a project dedicated to adult people with autism, their friends, families and therapists. Besides raising awareness on autism and providing professional help, the foundation is currently engaging in an ambitious and exceptional endeavor: building a peaceful home in the country to pursue care on an even higher level. The fundraising continues and Sunreef Yachts proudly joins the initiative as one of the partners.

Besides being a professional care center, the house will provide for accommodation and a peaceful environment for work and rehabilitation. The Rain Man's House project will be specifically tailored to the needs of autistic adults, including those with more severe forms of autism.

SUPPORT RAIN MAN'S HOUSE 30 1050 1764 1000 0022 9906 6064 SWIFT: INGBPLPW







paradise for those who appreciate regional products – there

are hundreds of local types of cheese and bread to pair together with salami, olives, honey and organic fruits and vegetables that grow under the Mediterranean sun.



Here is the list of the most amazing spots of Sardinia to feed your wanderlust.

SOS MOLINOS WATERFALL

Hidden in an enchanting gorge south of Santu Lussurgiu, the Sos Molinos Waterfall derives its name from the numerous mills which used to be operated on the stream which drops full 30 meters and passes through 5 cascades. The surrounding flora is out of this world.



ELEPHANT ROCK NEAR CASTELSARDO

This 4 meter high boulder has been masterfully carved by the forces of nature into the shape of an elephant. The Elephant Rock is also an important archaeological monument as two ancient tombs dating back to the Pre-Nuragic period were placed inside it.

MOLENTARGIUS SALINE NATURE PARK

One of the most beautiful nature parks of Sardinia which was used as a residence for salt mines in the Roman times and now serves as home to flamingos. Molentargius Saline Nature Park is an ideal place to do some trekking and cycling, and also bird watching in the special observation spots.





POETTO BEACH

With a length of 8 kilometres, the beautiful Poetto Beach stretches from Sella del Diavolo and marks its end at Quartu Sant'Elena. As one of the most windy spots in Sardinia, Poetto is a paradise for kitesurfing, windsurfing and sailing enthusiasts.

ASINARA

The uninhabited island of Asinara is a wildlife and marine preserve. It is known as a home to Albino donkeys from which the island may derive its name. The island is only accessible by a guided tour which needs to be booked in advance.





BUE MARINO CAVE IN THE GULF OF OROSEI

A pearl of the coast of Dorgali and Cala Gonone, the Bue Marino Cave will welcome you into the world of stalagmites and stalactites, and treat you to a majestic play of light and most incredible colours.

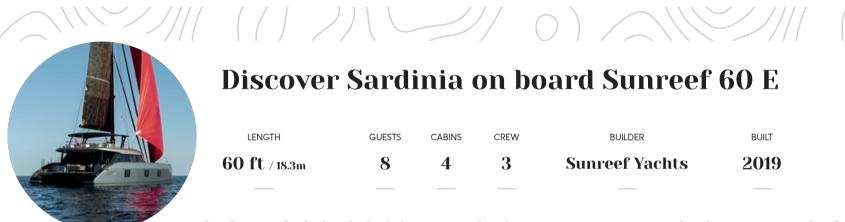
Sunreef News Magazine #15 Spring / Summer 147





LA PELOSA BEACH IN STINTINO

A true gem of Sardinian beaches famous for its white sand and crystal clear waters which change their colour depending on time of the day.



Discover Sardinia on board Sunreef 60 E

LENGTH BUILDER $60 \ ft$ / 18.3m **Sunreef Yachts** 2019

WEEKLY RATES AND SAILING AREAS

MORE INFO

Rate Location from € 37,000 **Summer 2021** Mediterranean plus expenses





Tell us a bit about yourself and your experience

My name is Jose Manuel Villar and I am originally from Cantabria, a small region on the North coast of Spain. I am 34 and have over 15 years of experience in the marine industry. My adventure with small dinghies and the sea in general started at an early stage of my life, despite the fact nobody in my family has ever worked at sea before. I have worked on many types of ships: tankers, tugboats, coastguard units. Also, I have been doing charters whenever my schedule permitted. For the last 4 years I worked as an airline pilot for one of the biggest low cost carriers in Europe, until CALMA's owner offered me a position on his recently acquired SUNREEF 60 and here I am...

A few words about CALMA. How did the crossing go? What are/were your first impressions?

CALMA is a luxury 60ft catamaran with maximized interior spaces designed to offer guests an unforgettable chartering experience. Her aggressive appearance and silver livery attract tons of attention and flashes in the pontoons. Sometimes too much! As for the transatlantic crossing: CALMA was delivered early October in Poland and started her season in the Caribbean - a big challenge and a test which we successfully passed. I would like to take the opportunity to thank everybody involved one way or another in the timely Caribbean delivery of CALMA for her first charter season. CALMA loves steady strong winds on her quarter. Give her 30 knots on a 120° relative angle and she will literally fly! Also I was positively surprised by the sound isolation and manoeuvring capabilities.

What location would you recommend this season in the Caribbean?

French bubble, especially the Guadeloupe archipelago. It is well located and connected with Europe and the world, offers stunning beaches, cliffs and anchoring spots, lovely cosy Caribbean towns, breath-taking underwater sceneries and amazing spots for wind and water sports. Brilliant gastronomic options and green forests for trekking, excellent maritime and shore facilities, including a first class agent service, make Guadeloupe a perfect option for chartering during Covid-19 times.



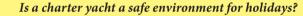
Can you explain what are the "bubbles" and how they contribute to the charter experience?

"Bubble" is a term created when certain islands and territories associate with each other and create shared Covid-19 protocols to ensure that the transfers between the islands are possible with minimal disturbance and at the same time contamination risk is mitigated.

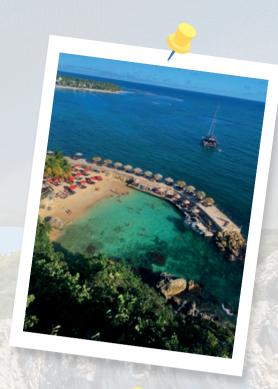
What has changed, if anything, in preparations for charters? Are there any additional protective measures?

We live in times where changes happen very fast. This is especially true during the pandemic where rules and regulations change on a weekly or even daily basis.

Efficient communication between all parties involved in the charter and shore staff is vital for the 2021 chartering season. On board CALMA we are experts in the management of change to ensure our client is provided with a seamless charter experience comparable to previous years. Disinfection and crew testing are now carried out regularly and are part of our routine.



No doubts about it. You do not need to go to a hotel as CALMA will be your 5* hotel. You do not need to go to a restaurant as our chef on board will make sure you feel like you are in one. You do not need to use any means of transport as CALMA will transport you to picture-perfect spots in a blink of an eye. All of the above are part of an individually-tailored service, reducing interaction to the minimum and creating your own worry-free bubble.









We had an absolute blast on CALMA. Great crew and great yacht. We really enjoyed ourselves - Jose was fantastic and extremely proactive.

- Charter guests of CALMA, January 2021

WEEK	LY RATES		ADEAC
- W K	IVEALES	$\Delta M \cap \Delta \Delta$	

	Location	Rate
Summer 2021	Balearics	from € 33,000 plus expenses
Winter 2021/2022	Caribbean	from \$ 36,000 all inclusive





153

Spring / Summer

YACHT MANAGEMENT TALKS



Yacht Manager at Sunreef Yachts Charter

When purchasing a luxury yacht, yacht owners have a plan of operation which may involve diverse sailing areas, seasonal changes of crew, participation in select boat shows, charter promotion and activity, or a pure personal enjoyment of the yacht at any preferred time. Owners expect their yachts to be well-maintained and to operate safely and efficiently, within a planned budget. Managing these expectations can be a challenging task, therefore a growing number of luxury yacht owners choose to rely on a professional yacht manager.

Let us have a closer look at what yacht management entails together with Julia Pietruszka and Artur Połoczański who have discussed this subject over a cup of tea as a part of the Sunreef Yachts Mul-Tea-Hull Talks series.

ng/Summer 1



Let's say I'm about to commission a yacht. What do I do to enjoy a carefree ownership experience?

Before commissioning a yacht, I would advise to think about a few things, such as the intended use of a yacht, whether it will be private or commercial, planned cruising areas, as well as owning company registration and the choice of the yacht flag.

This initial research will provide you with a better understanding of the legal framework the yacht will operate within as well as the complexity of the formal side of a boat purchase.

Once I have the basics out of my way and the yacht is commissioned, what do I do next?

The construction period is a perfect time to look into the yacht's insurance cover, registration formalities and applicable flag state requirements. And, of course, at employing a suitable crew before the yacht is launched so that they have the time to familiarize with the project and provide advice on certain aspects of the yacht's adaptation to the planned activity.

The goal is to have all things well-organized for the yacht's delivery and to start planned operations in a timely manner.

ARTUR POLOCZANSKI PR Manager

Let us start with the essential question.
Why do yacht owners choose to delegate
the management of their yachts to a
professional yacht manager?



JULIA PIETRUSZKA Yacht Manager

Yacht ownership is a complex undertaking in terms of potential liabilities from operation of the vessel and from crew employment. It is the yacht manager's responsibility to manage potential risks and make sure that everything is done in compliance with relevant regulations.

The yacht manager also plays a significant role in cost control. Every yacht is managed within a budget that is discussed with and approved by the yacht owner. The goal is to optimize the costs of yacht's operation and maintenance through close cooperation with the yacht's captain.

Another aspect is protection of asset value. Yachts that are maintained to high standards not only preserve their value but also have bigger potential for charter, in case of commercial yachts, and keep the resale value at a high level.

We can agree that the crew is one of the most essential factors for smooth yacht functioning. Tell us about crew placement. What do you do to find the best crew for a yacht?

We start by speaking with yacht owners about their individual preferences and requirements to get a feeling of what type of crew will be suitable for this particular yacht. Suitability of the crew is a combination of various factors, such as their experience, certification and, last but not least, compatibility on an interpersonal level.

With even the most experienced crew, we pay special attention to the compliance of their professional certificates with the flag requirements. Once the formal aspects are verified, we run a thorough reference check and interview selected crews to see if they will be a good choice for the yacht's planned activities and navigation areas, as well as a good fit for the yacht owners who need to feel comfortable about entrusting their luxury yacht to their crew.

Sunreef News Magazine #15 Spring / Summer 157



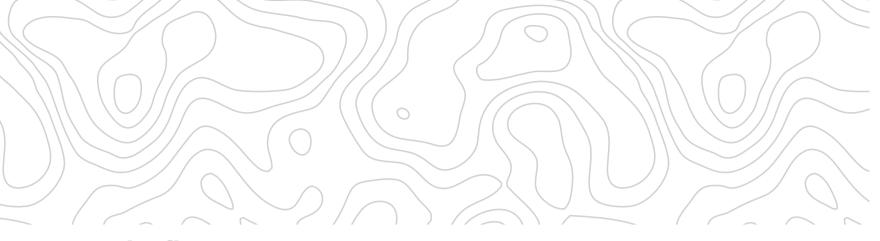
You work closely with the crews. But what about yacht owners – how involved are they in yacht operations?

We communicate with yacht owners on a regular basis to keep them informed about the yacht's movements and financial matters but also to discuss their plans for the use of the yacht to make sure that they can come aboard at the desired time and destination. Budget planning and crew recruitment are the most common areas in which yacht owners participate to a greater extent. Whereas, any formal matters and daily operations of the boat are taken care of by the yacht manager and the captain.

Well, our work definitely cannot be described as monotonous. Every day brings something new and our daily plans are affected by dynamic operations of the yachts that we manage, especially during high season. This might be considered as a challenging part of our job as we need to respond to any occurring issues, any changes in regulatory and legal frameworks and to provide support to yacht owners and crews within a tight time frame.

And the rewarding part, I believe it's seeing a new build yacht fully operational after the meticulous set-up process, and knowing that the crew is ready to welcome the owners and guests on board according to the plan. Every successful season is a reason for celebration, it is the kind of professional satisfaction that keeps us highly motivated and committed to what we do.

Surreef News Magazine #15 Spring / Summer 159



new to the fleet

ALTEYA 70 SUNREEF POWER

LENGTH

70 ft / 21.3 m

Sunreef Yachts

BUILDER

2021









THE ESSENCE OF A REFINED CRUISING EXPERIENCE

Due for a 2021 launch, ALTEYA is the very first unit from the new 70 Sunreef Power range available on the charter market. This stunning motor yacht offers reliable performance and a vast living space of 304 m², unrivalled among catamarans of her size.

The yacht's contemporary interior is designed to accommodate 8 guests in 4 comfortable ensuite cabins. Delicate light grey colours and accents of blue bring a sophisticated and elegant feel.

Interior and exterior areas of this amazing yacht form one immense open space on the main deck. The functional saloon features panoramic lounging and dining areas and opens up onto the splendid aft deck area on one side and to the front terrace on the other side. The yacht's abundant flybridge accommodates a bar, a dining area and lots of comfortable sunpads.

ALTEYA's innovative aft garage can easily store a jet ski while the hydraulic platform can hold and launch its 5 meter tender. The additional storage spaces are ideally planned to store numerous water toys, which will undoubtedly strike a chord with all water sports enthusiasts.

ALTEYA will be available for charters in Greece in summer and in the Caribbean in winter. Captain Tihomir and his professional crew look forward to welcoming guests on board and offering them a memorable experience.

WEEKLY RATES AND SAILING AREAS

MORE INFO

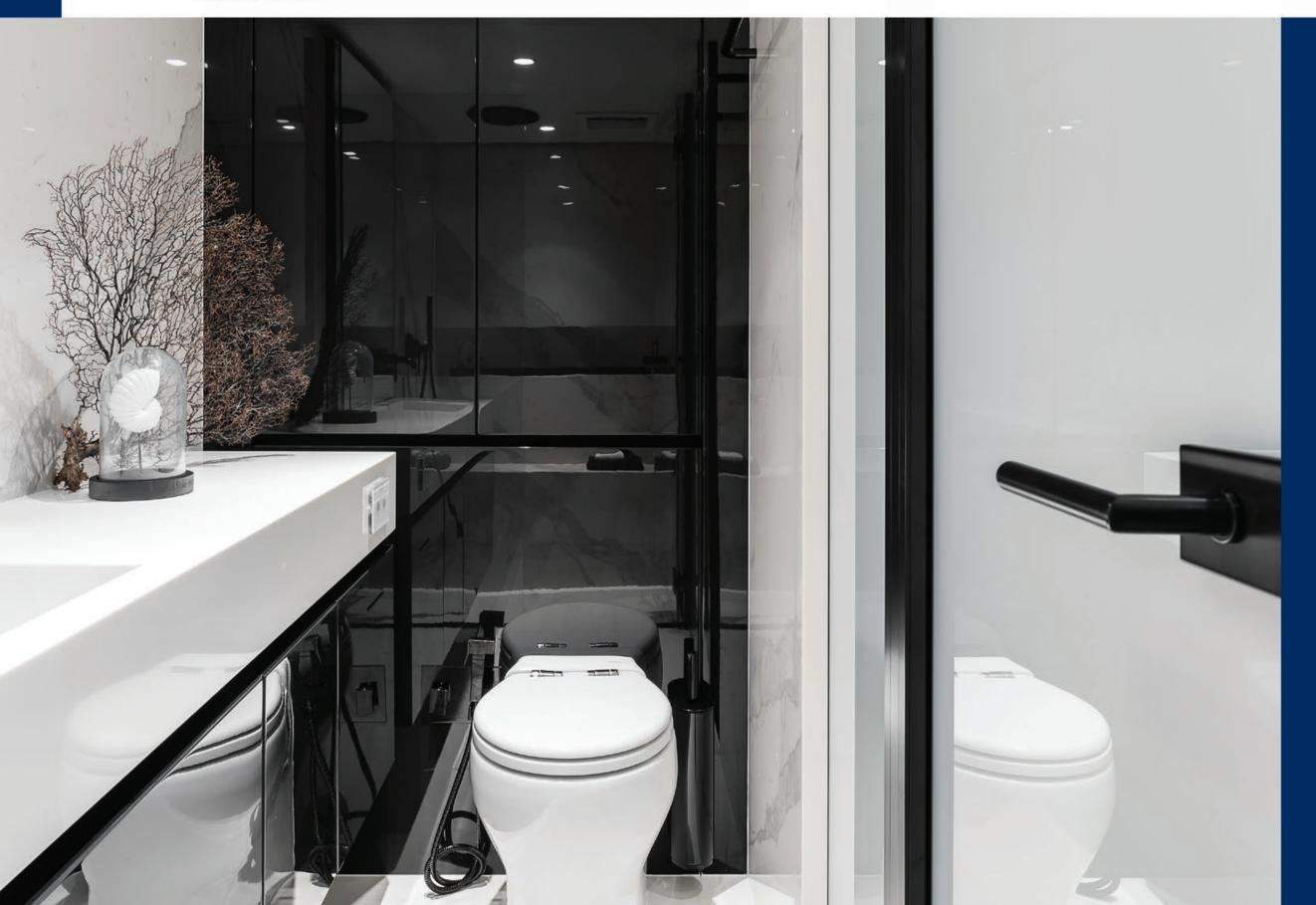
	Location	Rate
Winter 2021/2022	Caribbean	from \$ 55,000 plus expenses



Sunreef News Magazine #15







Experience the Excellence on board

thetfordmarine.com



Sunreef News Magazine / *Sunreef Yachts LUXURY CATAMARAN MANUFACTURER

PROJECT COORDINATOR KAROLINA PASZKIEWICZ-KOLACZ

PR & MARKETING DIRECTOR
KAROLINA@SUNREEF-YACHTS.COM

EDITOR-IN-CHIEF ARTUR POLOCZANSKI

PR MANAGER

ARTUR@SUNREEF-YACHTS.COM

DESIGN MARCIN TRZASKA

GRAPHIC DESIGNER

MARCIN.TRZASKA@SUNREEF.COM

CHARTER CORNER NADIIA POLIATSKOVA

JUNIOR YACHT MANAGER

NADIIA@SUNREEF-CHARTER.COM

ADVERTISING SARA SMUCZYNSKA

PR & MARKETING SPECIALIST

SARA.SMUCZYNSKA@SUNREEF-YACHTS.COM

STEPHANIE HIGH

US MANAGER

STEPHANIE@SUNREEF.COM

MARKETING@SUNREEF-YACHTS.COM

ON THE COVER SUNREEF 50 SOLITAIRE,

PHOTO: OCEAN SAILING HOUSE

SUNREEF YACHTS - SUNREEF VENTURE S.A.

DOKI 1, 80-863 GDAŃSK, POLAND TEL: +48 693 920 339, +48 797 842 754 INFO@SUNREEF-YACHTS.COM

NIP PL: 522-30-59-783

SUNREEF YACHTS CHARTER

TEL: +33 970 447 052 TEL: +48 58 776 23 16

CHARTER@SUNREEF-CHARTER.COM

SUNREEF YACHTS US, INC.

4141 NE 2nd Ave

Ste 203e

Miami, FL 33137, USA

INFO@SUNREEF-YACHTS.COM

SUNREEF YACHTS MONTENEGRO

RA3-B RETAIL UNIT,

OBALA BB PORTO MONTENEGRO, 85320 TIVAT, MONTENEGRO INFO@SUNREEF-YACHTS.COM

SUNREEF YACHTS MIDDLE EAST DMCC

.....

WWW.SUNREEF-YACHTS-ECO.COM

10th Floor, Swiss Tower, Plot Y3, Jumeirah Lakes Towers, Dubai, United Arab Emirates Info@sunreef-yachts.com

BROKER STAMP

Malton & Kielman

Bespoke bags and accessories

