





LEOPARD 51 MAKES HISTORY



Leopard Catamarans has completed Hull #100 of the highlypopular Leopard 51 Power Cat.

Kit Chotithamaporn, Asian Sales Manager for Leopard, says that "this yacht has proved to be in strong demand in Asia, with nine yachts already delivered in Thailand, Malaysia and Singapore, and two more on their way to Phuket by this April.

"Built by Robertson and Caine and designed by Simonis Voogd Design, the Leopard 51 PC brings a multitude of exciting features, including a sleek and stable design, large forward cockpit, additional lounging areas, and a completely redesigned interior, upgraded with latest modern appliances.

"She offers more stability than traditional power monohulls, as well as providing additional space and greater value.

"With a draft of 1m, this yacht can go where other motor yachts of a similar size simply can't. She also boasts excellent fuel efficiency".

In addition to private ownership through Leopard Catamarans, the Leopard 51 PC is also available through The Moorings Yacht Ownership Program with a four-cabin charter layout.

The Moorings pays the owner's monthly boat payments, all operating expenses, and allows owner access to The Moorings worldwide bases for up to 12 weeks per year.

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SUNREEF SUPREME IN MIAMI

Sunreef Yachts showed the Sunreef Supreme 68 Power Gold Seahorse in Miami. This vessel is a stand-out, including an immense, custom designed salon. In the vessel shown here, a soothing decor is dominated by white and beige tones. The fine Italian furniture and chrome details blend in perfectly, while the floor-to-ceiling glazing, with doors opening onto the aft and side decks, provides airiness and plenty of sunlight.

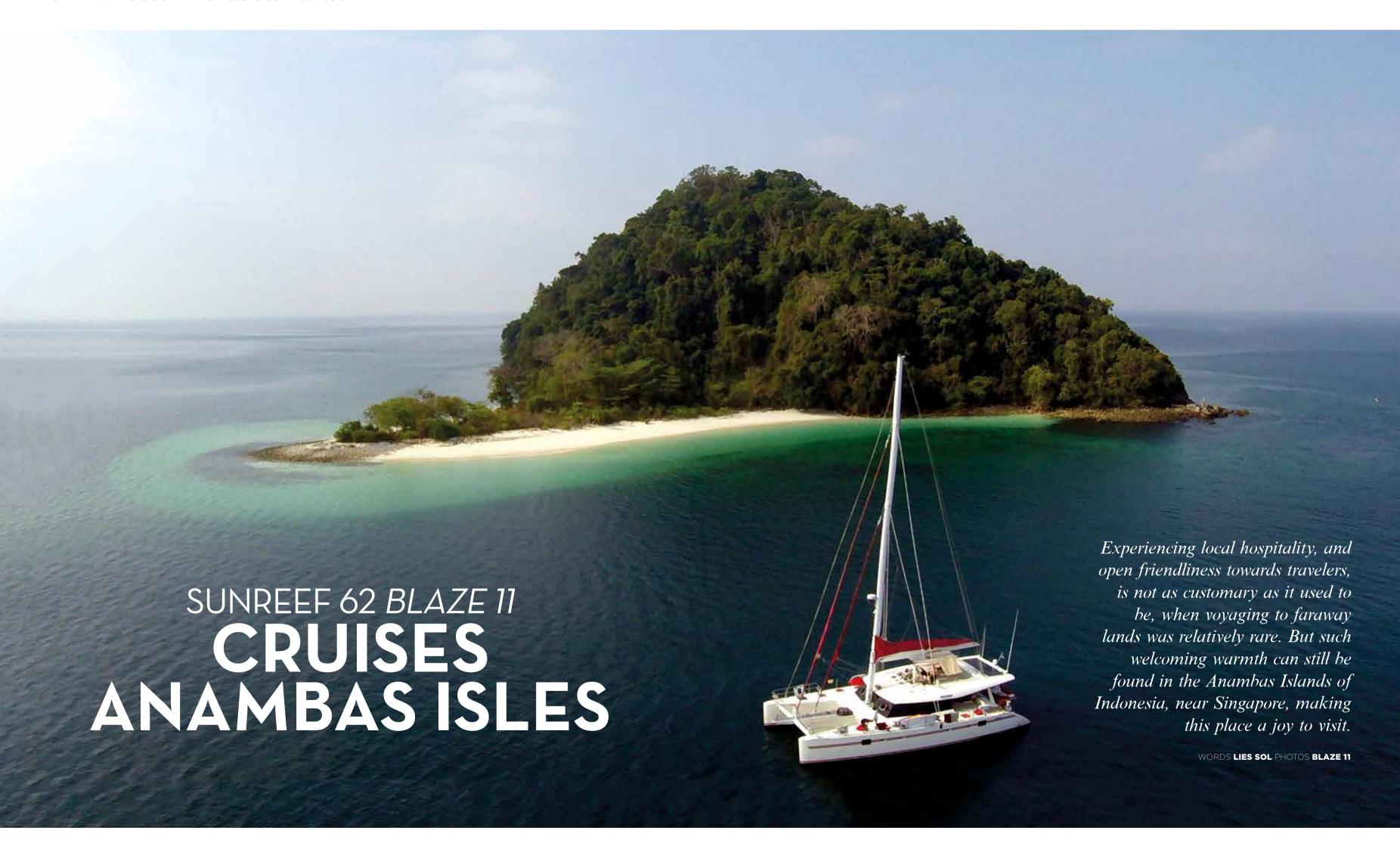
Accommodation is for eight adults, thanks to a practical and family-friendly layout. There are three roomy guest cabins, all with luxurious ensuites, clever storage, TV and queen sized beds.

The opulent master suite features a drop-down TV, generous dressing room, a toddler bed and large bathroom with elegant quartz finish.

See also the Yacht Style interview of Sunreef Yachts CEO Francis Lapp in the People section of this issue. www.sunreef-yachts.com







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nambas has a lot more to offer. These pristine waters are a truly tropical paradise, largely undiscovered by passing yachties and private motor vessels. Here you can step back in time, swim in warm blue seas, azure lagoons, and view underwater scenery unparalleled in Asia.

Cruising through the Anambas group, modern day explorers will come across the occasional island village whose inhabitants all seem to have friendly smiles, and outdo each other in kindness.

And those curious to visit this region don't have to travel to the end of the earth. An easy start can be made from the cosmopolitan travel hub of Singapore. Then a leisurely day-sail on a yacht brings you to this hidden gem in the South China Sea. Best time to travel is May-June to October.

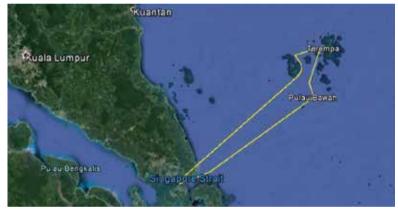
DAY 1 SINGAPORE TO SOUTH CHINA SEA

Depart in the morning from One°15 Marina in Singapore. Customs and Immigration clearance out of Singapore is a quick and efficient on-water process, just a few minutes from the marina. You can sit back and, after clearance, enjoy a two-hour sail across the Singapore Straits to Nongsa Point Marina.

At Nongsa Point, your captain arranges for clearance into Indonesia. You may go ashore to walk around and have a look at the marina. After completion of formalities, set sail for the Anambas Islands.



Jetty at Padang Melang, popular for watersports like paddling and kayaking



Indonesia's Anambas Group is easily reached from Singapore, not much further than Pulau Tioman on Malaysia's East Coast

DAY 2 PULAU BAWAH

As the sun rises, awaken to usually clear blue skies. The first of the Anambas Islands come into view. Arrive at Pulau Bawah in the late morning. The gorgeous lagoon is surrounded by really pristine white sand beaches and coral reefs. Swim and snorkel and, in between, enjoy delicious meals on board.

DAY 3 - EXPLORING PULAU BAWAH

There's no way anyone could get bored in this amazing anchorage. Spend the day enjoying more swimming, snorkeling or paddle boarding. Rendezvous diving can be arranged. Or pick one of several hiking trails on the island for a vigorous jungle trek.

The island is home to an exclusive resort project called Bawah Private Island. Opened mid-2017, this extreme-eco resort has safaritented villas and water villas that afford unbelievable sunrise and sunset views. Even before opening, the resort received Indonesian and international accolades.

DAY 4 PULAU AIRABU

A pleasant sail brings you to Pulau Airabu, another equally stunning, azure-colored lagoon. With a little luck, you may be escorted by a playful pod of dolphins. And with more luck, you might catch a fish for a delicious seafood dinner. Local fishermen know how to conserve their resources. No trawling or fish nets are allowed. Just simple line and hook are used to fish for Tongkol (little tuna), Kerisi or Kerapu (grouper).

At Airabu there are beaches, mangrove forests and coral reefs to explore in every direction. And very likely, there will not be another yacht in sight.

DAY 5 LUBANG TAMBAN

Early morning, sail with the wind northeast to your next destination. The island group of Lubang Tamban is largely uninhabited, and surrounded by the clearest water you've ever seen. It has amazing coral reefs. Walk on the white sand beach, snorkel among beautiful corals, gather coconuts straight from the trees, and feel like a modern-day Robinson Crusoe.

DAY 6 TAREMPA, SIANTAN ISLAND

Tarempa, in the heart of the Anambas, is the capital and administrative center. There are many small shops, a bakery and a market offering a wide range of goods.

Walking through this friendly and clean place is punctuated by waves and hellos. You'll be met with an openness and generosity that is humbling. Rent a moped, or "ojek" as they're called in the Anambas, for a ride around town.

Dine onboard, or enjoy a local dinner with fresh seafood at one of the lively restaurants in town. Highly recommended is to try some of

Largely uninhabited Lubang Tamban makes one feel like a modern-day Robinson Crusoe



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Pulau Bawah, starting point for Blaze 11 charters in the Ananbas, and later on, a call at capital and administrative centre Tarempa

the local delicacies like nasi dagang, roti rendang, smokey tongkol, or the popular mie Tarempa which is spicy fried noodles with fish and egg. Local cultural events are organized now and then, such as a dance or kite-flying. Or you might catch a local wedding.

DAY 7-8 JEMAJA ISLAND GROUP

This group of islands is again largely uninhabited, and has numerous, wonderfully sheltered bays and coves.

You'll want to spend at least one night at Pulau Ayam, a true gem, with fine white sand beaches, and the remains of a simple resort onshore.

The following day you'll cruise to Padang Melang, which has the longest white sand beach in the Anambas. There is a small, colourful village to explore. Beyond the village lie shimmering rice fields, with waterfalls further afield.

DAY 9 DEPARTURE FOR NONGSA POINT MARINA

After breakfast, set course for the return trip to Nongsa Point Marina. Help take the helm, trim the sails, or lounge in the spacious cockpit or on the flybridge. Curl up with a book and relax in the stillness without interruptions. Then again, you might have a tuna striking the fishing lines, or dolphins surfing on the bow waves.







DAY 10 RETURN TO SINGAPORE

After checking in to Nongsa Point Marina in the morning, depart for Sisters Islands, Singapore, for inward immigration clearance to Singapore. After a farewell breakfast, disembark at One°15 Marina Club in Sentosa around noon.

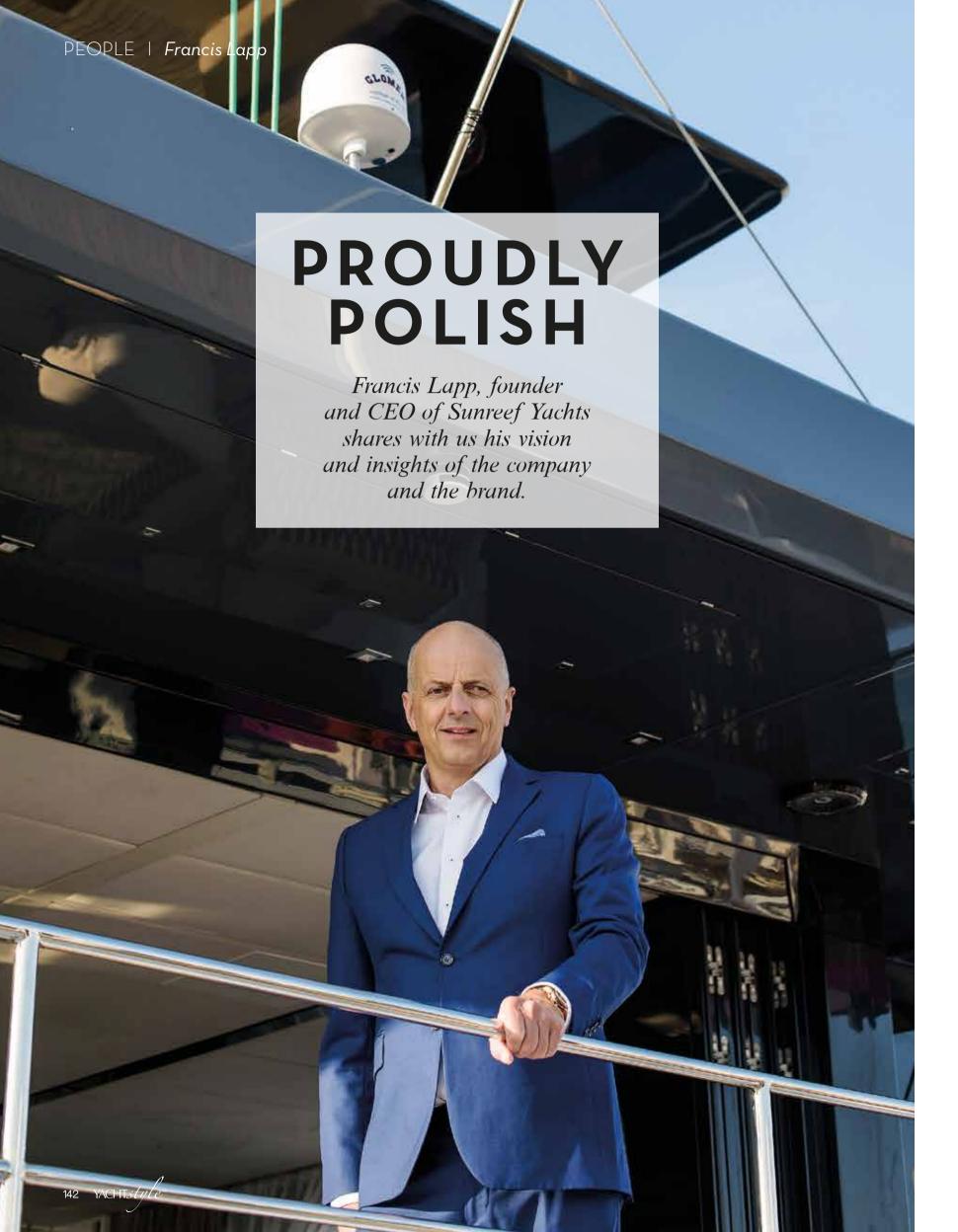
SUMMARY

The Anambas Islands are an amazing, authentic place with kind and generous people, living at a blissfully unhurried pace. If you like to go off the beaten track, prefer active holidays and idyllic and secluded survivor-type lagoons, then Anambas is the place for you.

BLAZE 11

Charter yacht *Blaze 11*, a Sunreef 62' catamaran, sails to Anambas from May to October. She has four spacious double cabins with private bathrooms, and accommodates up to 8 guests. Captain Ekachai and his two crew provide outstanding service. They have received high praise from prior charter guests.

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The Sunreef Supreme 68 Eagle Wings

How has the past year been for SUNREEF Yachts? We see lots of activities, launches and deliveries. Tell us more.

The past year has been the shipyard's most dynamic so far. Between showcases in Miami, Singapore, Cannes, Monaco or Fort Lauderdale we have created an entirely new range of sailing catamarans, set a sailing superyacht afloat and launched an ultramodern multihull day cruiser model – the 40 Open Sunreef Power. While expanding our construction facilities in Poland, we have also engaged in developing a Dubai-based production site. All these efforts have paid off in a very important increase in sales.

SUNREEF Yachts celebrated 15 years of activity in 2017: what are your major milestones and highlights?

It really is hard to sum up 15 years of this amazing adventure. When we started out, we were underestimated by most of the industry and our potential customers. We had to work hard and earn our place on the market. Our first big achievement was the launch of the world's first luxury cat with a flybridge. From then, we kept on surprising the industry with new, exciting concepts and ideas. We've launched the world's first luxury power cat with oceanic range, some of the world's biggest sailing catamarans, the first catamaran-superyacht with a folding mast and have squeezed 300sqm of space from a 68-footer. Right now, we are working on a hydrofoil version of our 40-foot day cruiser. We're always hungry for more.

For the past 10 years, you have decided to split your production between power and sailing catamarans. Looking at your current range, what models are particularly popular?

Our new day cruiser, the 40 Open Sunreef Power is gaining more and more attention these days. It's an exciting model with loads of living space, powerful engines and unlimited options for customization including a genuine diamond coating for the hulls. She's both fast and stable, a fantastic lifestyle platform. After her Dubai premiere I can say that this model is a rising star. We are now bringing her to the Singapore Yacht Show. At the same time our new range of sailing catamarans has been very successful. The positive feedback and interest have exceeded our expectations. We came up with a range of 50-, 60- and 80-foot luxury sail yachts with a classically inspired look. This fusion of advanced technology and authentic marine design has turned out to be the exact answer to the needs of the discerning yachtsmen.

What is SUNREEF's trend today on Asian markets in particular? How do you see the yachting scene evolving in Asian markets?

There is a global trend for catamarans and Asia is part of it. We are happy to observe the evolution of the Asian yachting scene, but at the same time, we would like to strengthen our presence here. Luckily, we have great brand ambassadors who contribute to our reputation. The Sunreef 62 Annette 2 is owned by the commodore of one of Singapore's oldest sailing clubs – a great endorsement for us. The Sunreef Supreme 68 Eagle Wings – also based in Singapore is a real day-charter machine. I think Asian customers really pay much attention to onboard comfort and living space and I think we have the answer to that

Customisation and tailor-made approach are some of your key words. How closely do you interact with your clients/owners in order to constantly evolve your design or innovate your product? We always take the time to get to know our owners. We believe that this is the only way we can deliver a truly bespoke product. All composite, stainless steel, wood, carbon and upholstery works are carried out in-house to ensure a quick and accurate response to customer requests. The interior of a Sunreef Yachts catamaran always reflects her owner's personality. We get to work with customers from all around the world and their ideas motivate us to push our limits. This rule also applies to technical solutions. Our attitude is to be constantly open to fresh ideas and give the owners the creative freedom they need. It is a challenging but very satisfying experience.

The Charter segment appears to be key for SUNREEF, as illustrated with EAGLE WINGS in Singapore for instance? What particular support (assistance, advice, etc.) do you give to clients/owners who wish to charter their yachts?

I believe catamarans make amazing charter yachts. Not only are they stable and safe, but they also offer lots of living space in comparison to monohulls. Another advantage is the shallow draft they have. With a cat you can access the most remote anchorages and enjoy a safe journey with your family. This is something that I realized years ago. In 1998, I started a small travel business with a couple of 46-foot catamarans in Madagascar. Today, Sunreef Yachts Charter has crewed, luxury boats all over the globe and is member of the prestigious MYBA association. Our charter business also helps us a lot in terms of sales. Potential buyers like to live the experience of cruising on a luxury catamaran before they commit to a purchase. This works much better than any inspection or sea trial. Now, while charter is important to us, it also plays an important role for the owners. They often choose to charter their boats out to reduce the operational costs to a minimum, and it works brilliantly. We want our family of owners to enjoy a hassle-free ownership experience. That's why we offer both yacht and charter management.

SUNREEF is obviously a brand that is more and more well-known and appreciated worldwide. How do you market the "Made in Poland" label? What challenges or advantages do you face? Marketing the "Made in Poland" label used to be a challenge back in the days. When we presented our very first catamaran in Monaco 15 years ago, nobody considered Poland as a producer of luxury goods. It took us some time to gain a solid reputation. Today, we have a brand synonymous with a high-end, bespoke product. Building in Poland presents so many advantages. The country has strong traditions in shipbuilding, so I have access to reliable and skilled workforce. The weather here isn't always great, but I can't complain about the Baltic sea. It's a good environment to test a boat.

In anticipation of the next Fall boat shows in Cannes, Monaco and Fort Lauderdale, what novelties will you be presenting?

We have our new range of sail catamarans coming with first launches to take place this year. Otherwise, we are very excited to bring the 40 Open Sunreef Power to Cannes. It also looks like our family of power cats is soon going to grow! §

The 40 Open Sunreef Power

